

Press release – 29 July 2021

Pernod Ricard launches its innovative new Responsible Party campaign: “Drink More...Water”

Pernod Ricard is today launching an innovative new international digital campaign through its Responsible Party initiative, aimed at tackling the issue of binge drinking. Its message is simple and universal: “Drink More... Water”

As our social lives gradually return to normal after 18 months of minimal human contact due to the pandemic, the Responsible Party program, which has been engaged in the prevention of alcohol misuse by young adults since 2009, remains fully committed to combatting binge drinking.

The reopening of bars, clubs and restaurants after so long could lead to excessive drinking and harmful use of alcohol amongst young people. That is why Responsible Party decided to intensify its efforts, launching a bold digital campaign designed by award-winning digital agency Buzzman.

The “Drink More... Water” campaign is based on the Responsible Party Program’s main drivers: to persuade young adults that there is no fun in excessive drinking and to empower them to make the right choices for themselves, thanks to a peer-to-peer approach. Water has always been one of the core elements of the program as it is one of the ways of reducing harmful drinking.

The campaign aims to connect with the genZ audience by adopting their own mindset and a simple, impactful and universal message – asking them to “Drink More Water”. By not shying away from showing the unpleasant, embarrassing and harmful consequences of alcohol abuse, the campaign features snapshots of what can happen when people binge drink while encouraging them to “Drink More”, which appears contradictory. The reveal comes at the end of the video. After several requests to “Drink More”, the true message finally becomes clear – “Drink More Water”.

It will be launched on July 29th, initially in the UK, Germany, Belgium, Greece, the Netherlands, Mexico, Columbia, Venezuela, Dominican Republic and Kenya.

Responsible Party launched its first digital prevention campaign, “Sharing Good Vibes”, at the start of the pandemic in April 2020, to continue raising awareness at a difficult time. Over a six-month period, the campaign reached 6 million people in 30 countries.

“This ambitious campaign reflects the new digital dimension of our Responsible Party program. By addressing young adults with codes that are specific to them, we will expand the reach of our message across many countries in an impactful way”, says Alexandre Ricard, Chairman & CEO of Pernod Ricard.

Based on the notion that events are even better if they are enjoyed responsibly, Responsible Party is a non-branded program that has been highly successful, reaching over 450,000 students in 33 countries since its launch. It has been scientifically and independently assessed and the figures speak for themselves, with 88% of respondents considering it useful, 61.4%

saying it caused them to change their drinking patterns and 74.5% saying that promotion of water and responsible drinking messages were useful. Based on this success, Pernod Ricard has committed to reaching 1 million young adults through the program on the field before 2030.

As “Créateurs de Convivialité”, Pernod Ricard has a long-standing commitment to promoting responsible drinking and through this campaign has demonstrated its desire to always go a step further.

About Pernod Ricard

Pernod Ricard is the world's No 2 in wines and spirits with consolidated sales of €8,448 million in FY20. Created in 1975 by the merger of Ricard and Pernod, the Group has undergone sustained development, based on both organic growth and acquisitions: Seagram (2001), Allied Domecq (2005) and Vin&Sprit (2008). Pernod Ricard, which owns 16 of the Top 100 Spirits Brands, holds one of the most prestigious and comprehensive brand portfolios in the industry, including: Absolut Vodka, Ricard pastis, Ballantine's, Chivas Regal, Royal Salute, and The Glenlivet Scotch whiskies, Jameson Irish whiskey, Martell cognac, Havana Club rum, Beefeater gin, Malibu liqueur, Mumm and Perrier-Jouët champagnes, as well Jacob's Creek, Brancott Estate, Campo Viejo, and Kenwood wines. Pernod Ricard's brands are distributed across 160+ markets and by its own salesforce in 73 markets. The Group's decentralised organisation empowers its 18,500 employees to be true on-the-ground ambassadors of its vision of “Créateurs de Convivialité.” As reaffirmed by the Group's strategic plan, “Transform and Accelerate,” deployed in 2018, Pernod Ricard's strategy focuses on investing in long-term, profitable growth for all stakeholders. The Group remains true to its three founding values: entrepreneurial spirit, mutual trust, and a strong sense of ethics, as illustrated by the 2030 Sustainability and Responsibility roadmap supporting the United Nations Sustainable Development Goals (SDGs), “Good times from a good place.” In recognition of Pernod Ricard's strong commitment to sustainable development and responsible consumption, it has received a Gold rating from Ecovadis. Pernod Ricard is also a United Nations' Global Compact LEAD company.

Pernod Ricard is listed on Euronext (Ticker: RI; ISIN Code: FR0000120693) and is part of the CAC 40 and Eurostoxx 50 indices.

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