# Pernod Ricard SA separate financial statements

| 7.1   | Pernod Ricard SA income statement  | 260 |
|-------|--|-----|
|       | For the financial years ended 30 June 2022 and 30 June 2023                          | 260 |
| 7.2   | Pernod Ricard SA balance sheet   | 261 |
|       | For the financial years ended 30 June 2022 and 30 June 2023                          | 261 |
| 7.3   | Pernod Ricard SA cash flow statement   | 263 |
|       | For the financial years ended 30 June 2022 and 30 June 2023                          | 263 |
|       | Note: Presentation of the cash flow statement  | 264 |
| 7.4   | Analysis of Pernod Ricard SA income statement and balance sheet                      | 265 |
| 7.4.1 | Relations between the Parent Company and its affiliates                              | 265 |
| 7.4.2 | Income statement and balance sheet for the financial year ended 30 June 2023         | 265 |
| 7.5   | Notes to the Pernod Ricard SA separate financial statements                          | 266 |
| 7.6   | Other items relating<br>to the financial statements                                  | 280 |
|       | Expenses and charges referred to in Article 223 <i>quater</i> of the French Tax Code | 280 |
|       | Supplier payment terms   | 280 |
|       | Trade receivable payment terms   | 281 |
| 7.7   | Five-year financial summary  | 281 |
| 7.8   | Dividends paid over the last<br>five financial years                                 | 282 |
| 7.9   | Inventory of marketable securities   | 282 |
| 7.10  | Statutory auditors' report<br>on the financial statements                            | 283 |
| 7.11  | Statutory auditors' special report<br>on regulated agreements                        | 286 |



## 7.1 Pernod Ricard SA income statement

#### For the financial years ended 30 June 2022 and 30 June 2023

| € thousands   | FY 2022   | FY 2023   |
|---|-----------|-----------|
| Net sales   | 360,569   | 422,706   |
| Royalties   | 18,152    | 20,118    |
| Other income  | 465       | 1,655     |
| Reversals of operating provisions and expense transfers | 18,017    | 33,463    |
| Operating income  | 397,203   | 477,942   |
| Cost of sales and external services                     | (330,160) | (410,421) |
| Duties and other taxes                                  | (7,788)   | (11,549)  |
| Staff costs   | (125,578) | (143,720) |
| Depreciation, amortisation and provisions               | (40,643)  | (36,378)  |
| Other expenses  | (7,838)   | (9,823)   |
| Operating expenses                                      | (512,007) | (611,891) |
| Net operating income/(loss)                             | (114,804) | (133,949) |
| Income from equity investments                          | 1,926,810 | 2,172,025 |
| Interest and related income                             | 172,511   | 113,371   |
| Reversals of financial provisions and expense transfers | 205,526   | 215,711   |
| Foreign exchange gains                                  | 11,046    | 294,501   |
| Financial income  | 2,315,893 | 2,795,608 |
| Additions to provisions                                 | (215,106) | (348,640) |
| Interest and related expenses                           | (287,327) | (219,171) |
| Foreign exchange losses                                 | (5,342)   | (193,652) |
| Financial expenses                                      | (507,775) | (761,463) |
| Net financial income/(expense)                          | 1,808,118 | 2,034,145 |
| Profit from recurring operations                        | 1,693,314 | 1,900,196 |
| Net non-recurring income/(expense)                      | (3,358)   | (30,805)  |
| Profit before income tax                                | 1,689,956 | 1,869,391 |
| Corporate income tax                                    | 144,598   | 98,785    |
| PROFIT FOR THE YEAR                                     | 1,834,554 | 1,968,176 |

7

## 7.2 Pernod Ricard SA balance sheet

### For the financial years ended 30 June 2022 and 30 June 2023

#### ASSETS

| € thousands                              | Net value<br>30/06/2022 | Gross value<br>30/06/2023 | Depreciation,<br>amortisation<br>and provisions | Net value<br>30/06/2023 | Notes |
|--|-------------------------|---------------------------|---|-------------------------|-------|
| Concessions, patents and licences        | 28,726                  | 34,206                    | (5,456)   | 28,750                  |       |
| Other intangible assets                  | 42,346                  | 139,293                   | (70,253)  | 69,040                  |       |
| Advances and down payments               | 26,411                  | 17,024                    | -   | 17,024                  |       |
| Intangible assets                        | 97,483                  | 190,523                   | (75,709)  | 114,814                 | 2     |
| Land                                     | 485                     | 485                       | -   | 485                     |       |
| Buildings                                | 29,890                  | 35,192                    | (6,736)   | 28,456                  |       |
| Machinery and equipment                  | 478                     | 947                       | (574)   | 373                     |       |
| Other property, plant and equipment      | 19,463                  | 33,861                    | (17,150)  | 16,711                  |       |
| Advances and down payments               | 342                     | 443                       | -   | 443                     |       |
| Property, plant and equipment            | 50,658                  | 70,928                    | (24,460)  | 46,468                  |       |
| Equity investments                       | 13,026,406              | 13,213,351                | (193,592)                                       | 13,019,759              | 3     |
| Loans and advances to equity investments | 59,370                  | 69,468                    | -   | 69,468                  | 3 & 4 |
| Other non-current financial assets       | 9,253                   | 310,730                   | -   | 310,730                 | 3 & 4 |
| Non-current financial assets             | 13,095,029              | 13,593,549                | (193,592)                                       | 13,399,957              | 3     |
| Total non-current assets                 | 13,243,170              | 13,855,000                | (293,761)                                       | 13,561,239              |       |
| Advances and supplier prepayments        | 873                     | 476                       | -   | 476                     | 4     |
| Trade receivables                        | 448,313                 | 505,731                   | (2,929)   | 502,802                 |       |
| Other receivables                        | 1,201,715               | 1,906,210                 | (3,312)   | 1,902,898               |       |
| Receivables                              | 1,650,028               | 2,411,941                 | (6,241)   | 2,405,700               | 4     |
| Marketable securities                    | 139,597                 | 146,897                   | -   | 146,897                 | 5     |
| Cash at bank and in hand                 | 312,516                 | 7,890                     | (2,300)   | 5,590                   |       |
| Prepaid expenses                         | 3,644                   | 16,074                    | -   | 16,074                  | 6     |
| Total current assets                     | 2,106,658               | 2,583,278                 | (8,541)   | 2,574,737               |       |
| Bond redemption premiums                 | 37,239                  | 45,020                    | -   | 45,020                  | 6     |
| Unrealised foreign exchange losses       | 359,885                 | 171,057                   | -   | 171,057                 | 6     |
| TOTAL ASSETS                             | 15,746,952              | 16,654,355                | (302,302)                                       | 16,352,053              |       |

#### LIABILITIES AND SHAREHOLDERS' EQUITY

| € thousands  | 30/06/2022 | 30/06/2023 | Notes  |
|--|------------|------------|--------|
| Share capital  | 399,818    | 396,229    | 7      |
| Share, merger and contribution premiums                | 3,039,030  | 3,039,030  |        |
| Statutory reserves                                     | 41,140     | 41,140     |        |
| Regulated reserves                                     | 179,559    | 179,559    |        |
| Reserves   | 220,699    | 220,699    |        |
| Retained earnings                                      | 1,034,290  | 1,364,500  |        |
| Profit for the year                                    | 1,834,554  | 1,968,176  |        |
| Interim dividends pending appropriation                | (400,870)  | (521,727)  |        |
| Shareholders' equity                                   | 6,127,522  | 6,466,908  | 8      |
| Provisions for contingencies and losses                | 379,678    | 479,867    | 9      |
| Bonds  | 8,229,000  | 8,506,429  | 4 & 12 |
| Bank borrowings and debt                               | -          | -          | 4      |
| Other borrowings and debt                              | 931        | 26,884     | 4      |
| Borrowings and debt                                    | 8,229,931  | 8,533,312  |        |
| Trade payables   | 192,328    | 214,059    |        |
| Tax and social security payables                       | 58,942     | 64,541     |        |
| Amounts due on non-current assets and related accounts | -          | 9,403      |        |
| Other payables   | 449,023    | 565,123    |        |
| Operating payables                                     | 700,293    | 853,126    | 4      |
| Deferred income  | 16,293     | 13,608     | 4 & 10 |
| Total liabilities                                      | 8,946,517  | 9,400,046  |        |
| Unrealised foreign exchange gains                      | 293,234    | 5,232      | 10     |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY             | 15,746,952 | 16,352,053 |        |

7

## 7.3 Pernod Ricard SA cash flow statement

### For the financial years ended 30 June 2022 and 30 June 2023

| € thousands   | FY 2022   | FY 2023     |
|---|-----------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                              |           |             |
| Profit for the year   | 1,834,554 | 1,968,176   |
| Net additions to depreciation, amortisation and provisions        | 21,057    | 48,759      |
| Changes in provisions   | (32,507)  | 94,145      |
| Capital gains and losses on disposals of assets and other items   | (10,870)  | (46)        |
| Cash from operations before change in working capital requirement | 1,812,234 | 2,111,034   |
| Decrease/(Increase) in working capital requirement                | (245,897) | 654,919     |
| Change in debt from operating activities                          | 1,566,337 | 2,765,953   |
| CASH FLOWS FROM INVESTING ACTIVITIES                              |           |             |
| Purchases of non-financial assets (net of disposals)              | (38,954)  | (40,460)    |
| Purchases of non-current financial assets (net of disposals)      | (67,830)  | (316,919)   |
| Change in debt from investing activities                          | (106,784) | (357,379)   |
| CASH FLOWS FROM FINANCING ACTIVITIES                              |           |             |
| Medium- and long-term bond issues                                 | 1,022,867 | 268,269     |
| Medium- and long-term borrowings and debt                         | (12,819)  | (7,781)     |
| Other changes in equity   | (745,727) | (451,367)   |
| Dividends paid  | (866,023) | (1,056,567) |
| Change in debt from financing activities                          | (601,702) | (1,247,446) |
| Change in short-term net debt                                     | 857,851   | 1,161,128   |
| NET CASH/(SHORT-TERM NET DEBT) AT BEGINNING OF YEAR               | (510,908) | 346,944     |
| NET CASH/(SHORT-TERM NET DEBT) AT END OF YEAR                     | 346,944   | 1,508,072   |

#### Note: Presentation of the cash flow statement

Changes in net debt comprise changes in borrowings and debt as well as cash and cash equivalents. Net debt breaks down as follows:

| € thousands                                   | 30/06/2022  | 30/06/2023  |
|---|-------------|-------------|
| Borrowings and debt                           | (931)       | (26,884)    |
| Bonds   | (62,831)    | (71,991)    |
| Intra-group current account                   | (41,407)    | 1,454,459   |
| Marketable securities                         | 139,597     | 146,897     |
| Cash at bank and in hand                      | 312,516     | 5,590       |
| Net cash/(short-term net debt) at end of year | 346,944     | 1,508,072   |
| Bonds   | (8,166,169) | (8,434,438) |
| Borrowings and debt                           | 37,239      | 45,020      |
| MEDIUM- AND LONG-TERM NET DEBT AT END OF YEAR | (8,128,930) | (8,389,418) |
| TOTAL NET DEBT AT END OF YEAR                 | (7,781,986) | (6,881,346) |

## 7.4 Analysis of Pernod Ricard SA income statement and balance sheet

#### 7.4.1 Relations between the Parent Company and its affiliates

The main role of Pernod Ricard SA, the Group's Parent Company, is to carry out general interest and coordination activities in strategy, financial control of affiliates, external growth, marketing, development, research, human resources and communications. Pernod Ricard SA's financial relations with its affiliates mainly involve the billing of royalties for the use of trademarks owned by Pernod Ricard SA, other miscellaneous billings and the receipt of dividends.

#### 7.4.2 Income statement and balance sheet for the financial year ended 30 June 2023

#### Analysis of the income statement for the financial year ended 30 June 2023

Operating income totalled €478 million for the financial year ended 30 June 2023, up €81 million from the prior year, partly due to an increase of €62 million in net sales (see Note 17).

Operating expenses were €612 million for FY 2023, up €100 million versus €512 million one year ago.

The net operating loss was €134 million for FY 2023, representing a deterioration of €19 million versus the prior year.

Net financial income amounted to €2,034 million for FY 2023, up €226 million versus €1,808 million one year ago (see Note 18).

Non-recurring income and expenses represented a net expense of €31 million for FY 2023.

Lastly, corporate income tax represented a tax benefit of €99 million for FY 2023, related to the effects of the tax consolidation during the year.

As a result, profit for FY 2023 was €1,968 million.

## Analysis of the balance sheet for the financial year ended 30 June 2023

#### Assets

Total net non-current assets stood at  $\pounds$ 13,561 million at 30 June 2023, compared with  $\pounds$ 13,243 million at the previous year-end, *i.e.*, an increase of  $\pounds$ 318 million. The main changes observed were as follows:

• an increase of €17 million in intangible assets;

• an increase of €305 million in non-current financial assets (see Note 3). Current assets amounted to €2,575 million at 30 June 2023, an increase of €468 million compared with 30 June 2022.

Accrued assets, amounting to €216 million, consist of "Unrealised foreign exchange losses" and "Bond redemption premiums".

#### Liabilities and shareholders' equity

Shareholders' equity amounted to €6,467 million at 30 June 2023, compared with €6,128 million at 30 June 2022. The main movements during the period were as follows:

- profit for the year of €1,968 million;
- the payment of the balance of the dividend for FY 2023 of  ${\pounds}655$  million;
- the payment of an interim dividend of €2.06 per share in respect of FY 2023, amounting to €522 million. This interim dividend was paid on 7 July 2023;
- the continuation of the share buyback programme, with the cancellation of the shares bought back for a total amount of €451 million.

The amount of provisions for contingencies and losses was €480 million, an increase of €100 million.

During the period, borrowings and debt increased by  ${\rm \xi}303$  million, mainly due to:

- the issue of two new bonds for €600 million and €500 million, and the redemption of a bond for USD 800 million;
- an increase in accrued interest, for €9 million;
- the impact of foreign exchange on borrowings denominated in US dollars, for a negative €61 million.

Operating payables amounted to €853 million, an increase of €153 million, mainly due to:

- an increase in trade payables, for €31 million;
- the change in miscellaneous payables, including a negative €40 million in the intra-group current account and a positive €121 million in dividends payable.

Accrued liabilities, amounting to €5 million at 30 June 2023, consist of "Unrealised foreign exchange gains", which decreased by €288 million compared with 30 June 2022.

## 7.5 Notes to the Pernod Ricard SA separate financial statements

#### DETAILED CONTENTS FOR THE NOTES

| NOTE 1  | Accounting policies                                 | 267 | NOTE 14 | Breakdown of corporate income tax                    | 275 |
|---------|---|-----|---------|--|-----|
| NOTE 2  | Property, plant and equipment and intangible assets | 269 | NOTE 15 | Increases and decreases in future<br>tax liabilities | 275 |
| NOTE 3  | Non-current financial assets                        | 270 | NOTE 16 | Compensation   | 275 |
| NOTE 4  | Maturity of receivables and payables                | 271 | NOTE 17 | Operating income                                     | 276 |
| NOTE 5  | Marketable securities                               | 271 | NOTE 18 | Financial income and expenses                        | 276 |
| NOTE 6  | Prepaid expenses and other accrued assets           | 272 | NOTE 19 | Non-recurring income and expenses                    | 276 |
| NOTE 7  | Composition of the share capital                    | 272 | NOTE 20 | Off-balance sheet commitments                        | 277 |
| NOTE 8  | Shareholders' equity                                | 272 | NOTE 21 | Average headcount in FY 2023                         | 278 |
| NOTE 9  | Provisions  | 272 | NOTE 22 | Affiliates and investments<br>at 30 June 2023        | 279 |
| NOTE 10 | Deferred income and other                           |     | NOTE 23 | Tax credit   | 280 |
|         | accrued liabilities                                 | 274 | NOTE 24 | Events after the reporting period                    | 280 |
| NOTE 11 | Accrued income and expenses                         | 274 |         |  |     |
| NOTE 12 | Bonds   | 274 |         |  |     |
| NOTE 13 | Bank borrowings and debt                            | 275 |         |  |     |

Pernod Ricard SA is a French public limited company (*Société Anonyme*), subject to all laws governing commercial companies in France, including in particular the provisions of the French Commercial Code (*Code de commerce*). The Company has its registered office at 5, cours Paul Ricard, 75008 Paris, France, and is listed on the Euronext stock exchange.

At 30 June 2023, total assets stood at  $\pounds$ 16,352,053 thousand. Profit for the year, as shown in the income statement, was  $\pounds$ 1,968,176 thousand. The financial year covered the 12-month period from 1 July 2022 to 30 June 2023.

## NOTE 1 Accounting policies

The annual financial statements have been prepared in accordance with the provisions of the French General Chart of Accounts (*Plan comptable général*), which apply under Regulation 2014-03 of the French accounting standards-setter (*Autorité des Normes Comptables* – ANC) of 5 June 2014 and all rules subsequently amended. General accounting rules have been applied, in accordance with the principle of prudence, pursuant to the following base assumptions:

- going concern;
- consistency of accounting policies from one financial year to the next;
- accruals basis of accounting;
- in accordance with the general rules of preparing and presenting annual financial statements.

The standard method used to measure items recorded in the balance sheet is the historical cost method.

#### 1.1 Intangible assets

The trademarks acquired from the merger of Pernod and Ricard in 1975 and from subsequent mergers are the Company's main intangible assets.

Intangible assets are initially measured at cost. Amortisation is calculated on a straight-line basis over the expected useful lives of the assets.

As part of its digital transformation, Pernod Ricard SA has developed tools to leverage data generated by the Group's various activities. The production of these algorithms falls within the scope of the accounting regulations for internally-generated intangible assets. Development costs are recognised as intangible assets from the date on which technical feasibility is demonstrated and the related human and material resources are sufficient. The amount recognised as intangible assets in respect of these projects was €19.6 million for FY 2023. They are amortised over five years.

#### 1.2 Property, plant and equipment

Property, plant and equipment is initially measured at cost (purchase price plus ancillary costs but excluding acquisition-related fees). Depreciation is calculated using the straight-line or declining-balance methods, based on the estimated useful lives of the assets:

- buildings: between 20 and 50 years (straight-line);
- building fixtures and fittings: 10 years (straight-line);
- equipment: 5 years (straight-line);
- furniture, office equipment: 10 years (straight-line) or 4 years (declining-balance).

#### 1.3 Non-current financial assets

The gross value of investments comprises their acquisition cost, excluding ancillary costs.

If the value in use of investments is lower than their acquisition cost, an impairment loss is recognised in financial income and expenses for the amount of the difference.

Pernod Ricard SA mainly uses two methods to estimate the value in use of its equity investments:

- the enterprise value of the main investments is estimated based on the most recent estimate of the net asset value, by identifying in particular the unrealised capital gains on assets held by the affiliates, such as trademarks. Net asset value is estimated based on methods such as the discounted cash flow method. The term of the cash flow projections reflects the characteristics of the Group's brands and their production assets. Discounted projected cash flows are established based on annual budgets and multi-year business plans, extrapolated to subsequent years by gradually converging growth for the last year of the plan for each brand and market towards a perpetuity growth rate. The calculation includes a terminal value derived by capitalising the cash flows generated in the last year of the plan;
- for other equity investments, value in use is estimated based on the share of the affiliate's equity represented by the investment.

#### 1.4 Receivables

Receivables are recognised at their nominal value. An impairment loss is recognised if their recoverable amount falls below their carrying amount.

#### 1.5 Marketable securities

Marketable securities include treasury shares acquired in connection with stock option and performance share plans and earmarked for that purpose at the time of acquisition.

A liability is recognised when it becomes probable that the rights to receive the marketable securities concerned by the plans will be exercised. For other marketable securities, an impairment loss is recognised when the cost price exceeds the market price.

#### 1.6 Bonds

Redemption premiums are amortised over the term of the bonds.

#### 1.7 Provisions for contingencies and losses

Provisions for contingencies and losses are recognised in accordance with Accounting Regulation 2000-06 on liabilities, issued on 7 December 2000 by the French accounting regulatory committee (*Comité de Réglementation Comptable* – CRC).

This regulation provides that a liability be recognised when an entity has a present obligation towards a third party and that it is probable or certain that this obligation will result in an outflow of resources to the third party without equivalent consideration being received. A present obligation must exist at the reporting date for a provision to be recognised.

## 1.8 Pensions and other long-term employee benefits

Since the financial year ended 30 June 2014, the Company has opted to recognise the full liability for pensions and other long-term employee benefits in the balance sheet, as provided by ANC Recommendation 2013-02. At 30 June 2023, the provision for pensions and other long-term employee benefits was €35 million. Following the decision published by the IFRIC in April 2021 on IAS 19 "Employee Benefits", covering the attribution of benefits to periods of service and clarifying the periods over which employee benefits should be attributed in allocating the IAS 19 expense, the Company has chosen, since FY 2022, in accordance with the update of 17 November 2021 to ANC Recommendation 2013-02 of 7 November 2013 on the rules for measuring and recognising pension commitments and similar benefits, to apply this accounting method for its financial statements prepared in accordance with French accounting principles.

#### 1.9 Translation of receivables and payables denominated in foreign currency

Payables, receivables and cash balances denominated in foreign currencies are translated into euros as follows:

- translation of all payables, receivables and cash balances denominated in foreign currencies at period-end exchange rates;
- recognition of a provision for currency risk for any unrealised currency losses, after taking into account the effect of any offsetting foreign exchange hedging transactions.

Pernod Ricard SA has several hedging relationships and generates an overall foreign currency position for economic hedging instruments and hedged items that do not form a hedging relationship in order to calculate the currency risk provision.

#### **1.10 Forward financial instruments**

Differences arising from changes in the value of financial instruments used as hedges are recognised in profit or loss in a manner symmetrical to that of the underlying income and expenses.

#### 1.11 Corporate income tax

Pernod Ricard SA is subject to the French tax consolidation system defined by the law of 31 December 1987. Under certain conditions, this system allows income taxes payable by profitable companies to be offset against tax losses of other companies. The system is governed by Articles 223-A *et seq.* of the French Tax Code (*Code général des impôts*).

Each company in the tax group calculates and recognises its income tax expense as if it were taxed as a stand-alone entity.

The effects of tax consolidation are recognised in the Pernod Ricard SA financial statements.

#### **1.12 Related parties**

The majority of transactions with related parties are carried out with affiliates held directly or indirectly.

## NOTE 2 Property, plant and equipment and intangible assets

#### 2.1 Gross value

| € thousands                                     | At 30/06/2022 | Acquisitions | Disposals/<br>Retirements | At 30/06/2023 |
|---|---------------|--------------|---------------------------|---------------|
| Trademarks                                      | 32,473        | -            | -                         | 32,473        |
| Trademark costs                                 | 1,734         | (1)          | -                         | 1,733         |
| Software  | 91,014        | 48,852       | (574)                     | 139,292       |
| Advances and down payments on intangible assets | 26,411        | 39,253       | (48,640)                  | 17,024        |
| TOTAL INTANGIBLE ASSETS                         | 151,633       | 88,104       | (49,214)                  | 190,523       |
| Land  | 485           | -            | -                         | 485           |
| Buildings                                       | 35,193        | (1)          | -                         | 35,192        |
| Machinery and equipment                         | 883           | 64           | -                         | 947           |
| Other property, plant and equipment             | 32,818        | 1,043        | -                         | 33,861        |
| Advances and down payments                      | 342           | 1,207        | (1,106)                   | 443           |
| TOTAL PROPERTY, PLANT AND EQUIPMENT             | 69,721        | 2,313        | (1,106)                   | 70,928        |

## 2.2 Depreciation and amortisation

| € thousands   | At 30/06/2022 | Additions | Reversals | At 30/06/2023 |
|---|---------------|-----------|-----------|---------------|
| Trademarks  | (5,088)       | -         | -         | (5,088)       |
| Trademark costs                                     | (393)         | 25        | -         | (368)         |
| Software  | (48,668)      | (21,585)  | -         | (70,253)      |
| TOTAL AMORTISATION OF INTANGIBLE ASSETS             | (54,150)      | (21,560)  | -         | (75,709)      |
| Land  | -             | -         | -         | -             |
| Buildings   | (5,303)       | (1,433)   | -         | (6,736)       |
| Machinery and equipment                             | (405)         | (169)     | -         | (574)         |
| Other property, plant and equipment                 | (13,355)      | (3,795)   | -         | (17,150)      |
| TOTAL DEPRECIATION OF PROPERTY, PLANT AND EQUIPMENT | (19,063)      | (5,397)   | -         | (24,460)      |

## NOTE 3 Non-current financial assets

#### 3.1 Gross value

| € thousands                              | At 30/06/2022 | Acquisitions/<br>Additions | Corporate<br>actions | Disposals/<br>Retirements | At 30/06/2023 |
|--|---------------|----------------------------|----------------------|---------------------------|---------------|
| Investments in consolidated entities     | 13,186,619    | 16,523                     | 154                  | -                         | 13,203,296    |
| Investments in non-consolidated entities | 10,937        | -                          | -                    | (1,522)                   | 9,415         |
| Other equity investments                 | 640           | _                          | -                    | -                         | 640           |
| Advances on investments                  | -             | _                          | -                    | -                         | -             |
| Equity investments                       | 13,198,196    | 16,523                     | 154                  | (1,522)                   | 13,213,351    |
| Loans and advances to equity investments | 59,370        | 13,227                     | -                    | (3,128)                   | 69,469        |
| Deposits and guarantees                  | 4,016         | 458                        | -                    | (5)                       | 4,469         |
| Liquidity agreement                      | 5,237         | 117                        | _                    | _                         | 5,354         |
| Treasury shares                          | -             | 300,906                    | _                    | _                         | 300,906       |
| TOTAL                                    | 13,266,819    | 331,231                    | 154                  | (4,655)                   | 13,593,549    |

The change in "Investments in consolidated entities" is mainly due to the capital increase of Lina 20 for €15 million. The change in "Investments in non-consolidated entities" is due to the transfer of Lina 7, Lina 8, Lina 23, Lina 24, Lina 27, Lina 29, Lina 30, Web 3 Factory, Casa del Ron and Easy 24 to "Investments in consolidated entities".

#### 3.2 Provisions

| € thousands   | At 30/06/2022 | Additions | Reversals | At 30/06/2023 |
|---|---------------|-----------|-----------|---------------|
| Investments in consolidated entities <sup>(1)</sup> | (165,448)     | (22,432)  | -         | (187,880)     |
| Investments in non-consolidated entities            | (5,702)       | _         | 630       | (5,072)       |
| Other equity investments                            | (640)         | _         | -         | (640)         |
| Advances on investments                             | _             | _         | -         | -             |
| Equity investments                                  | (171,790)     | (22,432)  | 630       | (193,592)     |
| Treasury shares                                     | -             | -         | -         | -             |
| TOTAL   | (171,790)     | (22,432)  | 630       | (193,592)     |

(1) The change in this item corresponds to additions to provisions in respect of Lina 20 securities for €14 million and of Créateurs de Convivialité Venture securities for €7 million.

## NOTE 4 Maturity of receivables and payables

### 4.1 Receivables

| € thousands  | Gross amount | Due in 1 year<br>or less | Due in more<br>than 1 year |
|--|--------------|--------------------------|----------------------------|
| Loans and advances to equity investments                                     | 69,468       | -                        | 69,468                     |
| Loans  | -            | -                        | -                          |
| Other non-current financial assets   | 310,730      | 306,260                  | 4,470                      |
| Receivables and other non-current financial assets                           | 380,198      | 306,260                  | 73,938                     |
| Current assets other than marketable securities and cash at bank and in hand | 2,412,416    | 2,273,168                | 139,248                    |
| Prepaid expenses   | 16,074       | 16,074                   | -                          |
| TOTAL  | 2,808,688    | 2,595,502                | 213,186                    |

#### 4.2 Liabilities

| € thousands  | Gross amount | Due in 1 year<br>or less | Due in 1 to<br>5 years | Due in more<br>than 5 years |
|--|--------------|--------------------------|------------------------|-----------------------------|
| Bonds (see breakdown in Note 12)                       | 8,506,429    | 500,000                  | 3,319,198              | 4,687,231                   |
| Bank borrowings and debt                               | _            | _                        | -                      | -                           |
| Other borrowings and debt                              | 26,884       | 26,884                   | -                      | -                           |
| Trade payables   | 214,059      | 214,059                  | -                      | -                           |
| Tax and social security payables                       | 64,541       | 64,541                   | _                      | _                           |
| Amounts due on non-current assets and related accounts | 9,403        | 9,403                    | _                      | _                           |
| Other payables <sup>(1)</sup>                          | 565,123      | 565,123                  | _                      | _                           |
| Deferred income  | 13,608       | 13,608                   | _                      | -                           |
| TOTAL  | 9,400,046    | 1,393,617                | 3,319,198              | 4,687,231                   |

(1) Mainly tax current accounts for €41 million and dividends payable for €521 million.

## NOTE 5 Marketable securities

| € thousands                  | At 30/0  | 6/2022  | Acquisit | ions <sup>(1)</sup> | Corporate | actions | Reclassific | ations | Exercise/D | isposal <sup>(2)</sup> | At 30/0  | 6/2023  |
|------------------------------|----------|---------|----------|---------------------|-----------|---------|-------------|--------|------------|------------------------|----------|---------|
| e thousands<br>or quantities | Quantity | Value   | Quantity | Value               | Quantity  | Value   | Quantity    | Value  | Quantity   | Value                  | Quantity | Value   |
| Pernod Ricard shares         | -        | -       | _        | -                   | -         | _       | _           | _      | -          | -                      | -        | -       |
| Gross value                  | 979,451  | 139,597 | 204,316  | 37,984              | _         | _       | -           | -      | (244,722)  | (30,684)               | 939,045  | 146,897 |
| Impairment                   | -        | _       | _        | -                   | _         | _       | -           | -      | _          | -                      | -        | -       |
| NET VALUE                    | 979,451  | 139,597 | 204,316  | 37,984              | _         | -       | -           | -      | (244,722)  | (30,684)               | 939,045  | 146,897 |

(1) Of which  $\in$  18 million for the 2019 plan and  $\in$  17 million for the 2022 plan.

(2) Of which mainly  $\notin$  23 million for the vesting of free shares (2018 plans) and  $\notin$ 6 million for the exercise of stock options (2015, 2016, 2017 and 2018 plans).

## NOTE 6 Prepaid expenses and other accrued assets

| € thousands   | At 30/06/2022 | Increases | Decreases | At 30/06/2023 |
|---|---------------|-----------|-----------|---------------|
| Prepaid expenses  | 3,644         | 12,430    | -         | 16,074        |
| Bond redemption premiums  | 37,239        | 20,093    | (12,312)  | 45,020        |
| Unrealised foreign exchange losses <sup>(1)</sup> (see breakdown in Note 1.9) | 359,885       | 171,057   | (359,885) | 171,057       |
| TOTAL   | 400,768       | 203,580   | (372,197) | 232,151       |

(1) The €171 million in unrealised foreign exchange losses at 30 June 2023 is attributable mainly to the remeasurement of assets and liabilities denominated in US dollars at the closing euro exchange rate on 30 June 2023.

## NOTE 7 Composition of the share capital

At 30 June 2023, the share capital comprised 255,631,733 shares with a par value of  $\leq$ 1.55 each. The total share capital thus amounted to  $\leq$ 396,229,186.15.

On 26 April 2023, the Company carried out a capital reduction in the amount of €3,589,214.10, by cancelling 2,315,622 shares previously held in treasury and acquired in particular in connection with the Company's share buyback programme.

## NOTE 8 Shareholders' equity

| € thousands                              | At 30/06/2022 | Appropriation<br>of net profit | Cancellation<br>of shares<br>bought back <sup>(2)</sup> | Distribution of dividends | 2023 profit | At 30/06/2023 |
|--|---------------|--------------------------------|---|---------------------------|-------------|---------------|
| Share capital                            | 399,818       |                                | (3,589)   | -                         | -           | 396,229       |
| Share, merger and contribution premiums  | 3,039,030     |                                | _   | _                         | _           | 3,039,030     |
| Statutory reserves                       | 41,140        |                                | -   | -                         | -           | 41,140        |
| Regulated reserves                       | 179,559       |                                | -   | -                         | -           | 179,559       |
| Retained earnings                        | 1,034,290     | 1,834,554                      | (447,777)   | (1,056,567)               | -           | 1,364,500     |
| Profit for the year                      | 1,834,554     | (1,834,554)                    | -   | -                         | 1,968,176   | 1,968,176     |
| Interim dividends payable <sup>(1)</sup> | (400,870)     |                                | -   | (120,856)                 | -           | (521,726)     |
| TOTAL                                    | 6,127,522     | -                              | (451,367)   | (1,177,424)               | 1,968,176   | 6,466,908     |

(1) At its meeting in April 2023, the Board of Directors decided to pay an interim dividend of €2.06 per share in respect of FY 2023, i.e., a total of €521 million. This interim dividend was paid on 7 July 2023.

(2) At its meeting in April 2023, the Board of Directors decided to continue the share buyback programme in FY 2023 and cancel the shares bought back, for a total amount of  $\notin$ 451 million. The share buyback programme during the year amounted to  $\notin$ 752 million, meaning there are  $\notin$ 301 million in treasury shares remaining.

## **NOTE 9** Provisions

| € thousands   | At 30/06/2022 | Additions | Reversals –<br>Utilizations | Reversals –<br>Surplus | At 30/06/2023 |
|---|---------------|-----------|-----------------------------|------------------------|---------------|
| Provisions for contingencies and losses                       |               |           |                             |                        |               |
| Provision for foreign exchange losses                         | 98,494        | 166,354   | _                           | (98,494)               | 166,354       |
| Other provisions for contingencies <sup>(1)</sup>             | 231,350       | 277,471   | (3,162)                     | (227,343)              | 278,316       |
| Provisions for pensions and other long-term employee benefits | 49,834        | 3,226     | (6,899)                     | (10,964)               | 35,197        |
| Total 1   | 379,678       | 447,051   | (10,061)                    | (336,801)              | 479,867       |
| Impairment allowances   |               |           |                             |                        |               |
| On non-current financial assets <sup>(2)</sup>                | 171,791       | 22,432    | _                           | (630)                  | 193,592       |
| On trade receivables  | 8,891         | -         | -                           | (5,962)                | 2,929         |
| On other receivables  | 3,392         | -         | -                           | (80)                   | 3,312         |
| On marketable securities                                      | -             | 2,300     | -                           | -                      | 2,300         |
| Total 2   | 184,074       | 24,732    | -                           | (6,672)                | 202,133       |
| GRAND TOTAL   | 563,751       | 471,783   | (10,061)                    | (343,473)              | 682,000       |

(1) Changes due to provisions for free share plans for  $\leq 25$  million and a negative net position in investments for  $\leq 19$  million.

(2) Changes related to impairment allowances for equity investments.

#### Provisions for contingencies and losses

#### Provision for foreign exchange losses

The  $\leq 166$  million provision for foreign exchange losses at 30 June 2023 consists of unrealised currency losses in respect of unhedged US dollar receivables and payables.

#### Other provisions for contingencies

- Other provisions for contingencies correspond to:
- provisions for contingencies and losses relating to tax consolidation for €109 million;
- miscellaneous provisions amounting to €169 million.

#### Provisions for pensions and other long-term employee benefits

## Description and recognition of employee benefit obligations

Pernod Ricard SA's employee benefit obligations comprise:

- long-term post-employment benefits (retirement bonuses, medical expenses, etc.);
- long-term benefits payable during employment.

The liability arising as a result of the Company's net employee benefit obligation is recognised in provisions for contingencies and losses on the balance sheet.

## Calculation of the provision with respect to the net benefit obligation

The provision recognised by Pernod Ricard SA is equal to the difference, for each benefit plan, between the present value of the employee benefit obligations and the value of the plan assets paid over to specialised entities in order to fund the obligations.

The present value of employee benefit obligations is calculated using the projected unit credit method. The calculation is performed at each reporting date and the personal data concerning employees is revised at least every three years. The calculation requires the use of economic assumptions (inflation rate and discount rate) and other assumptions concerning employees (mainly average salary increase, employee turnover and life expectancy).

At 30 June 2023, the total amount of employee benefit obligations was  $\notin$ 35 million. Provisions have been recognised for the full amount of the obligations.

For information, the inflation rate used for the measurement at 30 June 2023 was 2.00% and the discount rate was 3.60%.

Plan assets are measured at their market value at each reporting date.

#### Accounting for actuarial gains and losses

Actuarial gains and losses arise primarily when estimates differ from actual outcomes, or when there are changes in long-term actuarial assumptions (*e.g.*, discount rate, salary increases, etc.). Since the financial year ended 30 June 2014, the Company has opted to recognise the full liability for pensions, as provided by ANC Recommendation 2013-02.

## Components of the expense recognised for the financial year

The expense recognised in respect of the benefit obligations described above includes:

- expenses corresponding to the vesting of an additional year's entitlement;
- interest expense arising on the unwinding of the discount applied to vested rights at the start of the year (as a result of the passage of time);
- income corresponding to the expected return on plan assets measured using the discount rate used to measure plan obligations;
- income or expense corresponding to actuarial gains or losses;
- income or expense related to amendments to existing plans or the creation of new plans;
- income or expense related to any plan curtailments or settlements.

## NOTE 10 Deferred income and other accrued liabilities

| € thousands  | At 30/06/2022 | Increases | Decreases | At 30/06/2023 |  |  |  |
|--|---------------|-----------|-----------|---------------|--|--|--|
| Deferred income  | 16,293        | -         | (2,685)   | 13,608        |  |  |  |
| Unrealised foreign exchange gains <sup>(1)</sup> (see breakdown in Note 1.9)   | 293,234       | 5,232     | (293,234) | 5,232         |  |  |  |
| TOTAL  | 309,527       | 5,232     | (295,919) | 18,840        |  |  |  |
| (1) The €5 million in unrealised foreign exchange gains at 30 June 2023 is attributable mainly to the remeasurement of assets and liabilities denominated in US dollars at the closing euro exchange rate on 30 June 2023. |               |           |           |               |  |  |  |

## NOTE 11 Accrued income and expenses

#### **Accrued income**

| € thousands   | 30/06/2022 | 30/06/2023 |
|---|------------|------------|
| Amount of accrued income in the following balance sheet items |            |            |
| Loans and advances to equity investments                      | 59,370     | 69,468     |
| Trade receivables   | 457,204    | 505,731    |
| Other receivables   | 1,205,107  | 1,906,210  |
| Cash at bank and in hand                                      | 312,516    | 7,890      |
| TOTAL   | 2,034,197  | 2,489,299  |

#### **Accrued expenses**

| € thousands   | 30/06/2022 | 30/06/2023 |
|---|------------|------------|
| Amount of accrued expenses in the following balance sheet items |            |            |
| Bank borrowings and debt  | -          | -          |
| Trade payables  | 192,328    | 223,462    |
| Tax and social security payables                                | 58,942     | 64,541     |
| Other payables  | 449,023    | 565,123    |
| TOTAL   | 700,293    | 853,126    |

## **NOTE 12** Bonds

| Bonds | Subscription<br>date | Amount<br>(USD thousands) | Amount<br>(€ thousands) | Maturity date | Accrued interest<br>(€ thousands) | Interest rate | Total<br>(€ thousands) |
|-------|----------------------|---------------------------|-------------------------|---------------|-----------------------------------|---------------|------------------------|
| Bond  | 24/10/2019           |                           | 500,000                 | 24/10/2023    | _                                 | Fixed         | 500,000                |
| Bond  | 29/09/2014           |                           | 650,000                 | 27/09/2024    | 10,482                            | Fixed         | 660,482                |
| Bond  | 06/04/2020           |                           | 1,000,000               | 07/04/2025    | 2,613                             | Fixed         | 1,002,613              |
| Bond  | 17/05/2016           |                           | 600,000                 | 18/05/2026    | 1,082                             | Fixed         | 601,082                |
| Bond  | 24/10/2019           |                           | 500,000                 | 24/10/2027    | 1,712                             | Fixed         | 501,712                |
| Bond  | 06/04/2020           |                           | 1,000,000               | 06/04/2030    | 4,016                             | Fixed         | 1,004,016              |
| Bond  | 24/10/2019           |                           | 500,000                 | 24/10/2031    | 2,997                             | Fixed         | 502,997                |
| Bond  | 07/04/2022           |                           | 750,000                 | 07/04/2029    | 2,395                             | Fixed         | 752,395                |
| Bond  | 04/10/2021           |                           | 500,000                 | 04/10/2029    | 463                               | Fixed         | 500,463                |
| Bond  | 02/11/2022           |                           | 600,000                 | 02/11/2028    | 12,875                            | Fixed         | 612,875                |
| Bond  | 02/11/2022           |                           | 500,000                 | 02/11/2032    | 12,380                            | Fixed         | 512,380                |
| Bond  | 08/06/2016           | 600,000                   | 552,181                 | 08/06/2026    | 1,128                             | Fixed         | 553,309                |
| Bond  | 12/01/2012           | 850,000                   | 782,257                 | 15/01/2042    | 19,848                            | Fixed         | 802,105                |
| TOTAL |                      | 1,450,000                 | 8,434,438               |               | 71,991                            |               | 8,506,429              |

During the financial year, Pernod Ricard issued two new bonds for €600 million and €500 million, and redeemed ahead of term a bond issue maturing on 28 September 2023 for a total amount of USD 800 million.

## NOTE 13 Bank borrowings and debt

#### Syndicated loan

On 27 April 2023, Pernod Ricard SA entered into a new five-year multi-currency revolving credit agreement for  $\pounds$ 2.1 billion. The new agreement enabled the Company to refinance the June 2017 syndicated loan in full.

At 30 June 2023, no drawdowns had been made by Pernod Ricard SA under this facility.

#### **Bilateral loan**

On 22 March 2022, Pernod Ricard SA entered into a new three-year bilateral loan for  ${\rm \xi500}$  million with two optional additional one-year extensions.

At 30 June 2023, no drawdowns had been made by Pernod Ricard SA under this facility.

## NOTE 14 Breakdown of corporate income tax

| € thousands                | Total     | Profit from recurring<br>operations | Net non-recurring<br>income/ (expense) |
|----------------------------|-----------|-------------------------------------|--|
| Profit before income tax   | 1,869,391 | 1,900,196                           | (30,805)                               |
| Income and withholding tax | (3,431)   | -                                   | -                                      |
| Tax consolidation          | 102,216   | -                                   | -                                      |
| PROFIT AFTER INCOME TAX    | 1,968,176 | 1,900,196                           | (30,805)                               |

Under the tax consolidation regime, the tax loss carryforwards (tax basis) of the Pernod Ricard tax group is zero.

## NOTE 15 Increases and decreases in future tax liabilities

### Type of temporary differences

| € thousands  | Amount of tax |
|--|---------------|
| INCREASES  | NIL           |
| "Organic" tax and other                                      | 218           |
| Other provisions for contingencies                           | _             |
| Provision for pensions and other long-term employee benefits | 29,464        |
| DECREASES IN FUTURE TAX LIABILITIES                          | 29,682        |

The tax rate used was 25.83%.

## NOTE 16 Compensation

Compensation allocated to the management and administrative bodies amounted to €4,942,552, broken down as follows:

| compensation <sup>(1)</sup> paid to directors            | €1,086,000 |
|--|------------|
| compensation <sup>(1)</sup> paid to the Chairman and CEO | €3,856,552 |

(1) Fixed and variable.

## NOTE 17 Operating income

Operating income totalled  $\leq$ 478 million for FY 2023, compared with  $\leq$ 397 million for FY 2022. It principally comprised the rebilling of overheads to Group affiliates for  $\leq$ 423 million, royalties for  $\leq$ 20 million, and reversals of provisions for  $\leq$ 33 million.

Net sales of €423 million comprised €105 million of net sales in France and €318 million outside France.

## NOTE 18 Financial income and expenses

| € thousands   | FY 2022   | FY 2023   |
|---|-----------|-----------|
| Financial income from equity investments (see breakdown in Note 22) | 1,926,811 | 2,172,025 |
| Income from other marketable securities and receivables             | _         | _         |
| Interest and related income   | 172,511   | 113,371   |
| Reversals of financial provisions and expense transfers             | 205,526   | 215,711   |
| Foreign exchange gains  | 11,046    | 294,501   |
| Net proceeds on disposals of marketable securities                  | _         | -         |
| TOTAL FINANCIAL INCOME  | 2,315,894 | 2,795,608 |

| € thousands   | FY 2022   | FY 2023   |
|---|-----------|-----------|
| Depreciation, amortisation and provisions for financial items | (215,107) | (348,640) |
| Interest and related expenses                                 | (287,327) | (219,171) |
| Foreign exchange losses                                       | (5,342)   | (193,652) |
| Net expenses on disposals of marketable securities            | -         | -         |
| TOTAL FINANCIAL EXPENSES                                      | (507,776) | (761,463) |

## NOTE 19 Non-recurring income and expenses

| € thousands  | FY 2023  |
|--|----------|
| Net income/(expenses) on management transactions               | (23,099) |
| Net income on corporate actions                                | 45       |
| Additions to and reversals of provisions and expense transfers | (7,751)  |
| NET NON-RECURRING INCOME/(EXPENSE)                             | (30,805) |

## **NOTE 20** Off-balance sheet commitments

### **Commitments given**

| € thousands                        | At 30/06/2023 |
|------------------------------------|---------------|
| Guarantees on behalf of affiliates | 2,649,911     |
| Other leases                       | 1,019         |
| Rents                              | 103,724       |
| TOTAL                              | 2,754,653     |

Commitments given include guarantees, in particular related to bonds, commercial paper and the syndicated loan.

#### **Commitments received**

| € thousands                           | At 30/06/2023 |
|---------------------------------------|---------------|
| Guarantees on behalf of affiliates    |               |
| Lines of credit received and not used | 2,600,000     |
| Rents                                 |               |
| TOTAL                                 | 2,600,000     |

#### **Derivative instruments**

| Hedging at Pernod Ricard SA | Nominal value<br>(USD thousands) | Fair value at<br>30/06/2023<br>(€ thousands) |
|-----------------------------|----------------------------------|--|
| Interest rate swaps         | 200,000                          | (14,337)                                     |
| Currency swaps              | 998,000                          | (24,134)                                     |
| TOTAL                       | 1,198,000                        | (38,471)                                     |

Interest rate swaps are used to hedge Pernod Ricard SA's fixed-rate external and internal borrowings. At 30 June 2023, they break down as follows:

| USD interest rate hedges | Maturity  | Net base<br>(USD thousands) |
|--------------------------|-----------|-----------------------------|
| Interest rate swaps      | June 2026 | 100,000                     |
| Interest rate swaps      | June 2026 | 100,000                     |

| Currency hedges       | Maturity  | Base<br>(USD thousands) |
|-----------------------|-----------|-------------------------|
| Currency swaps        | June 2024 | 800,000                 |
| Currency swaps        | June 2026 | 400,000                 |
| Currency swaps        | June 2025 | (202,000)               |
| CURRENCY SWAPS        |           | 998,000                 |
| Financial assets      |           | 1,227,973               |
| Financial liabilities |           | (2,288,477)             |
| TOTAL                 |           | (62,504)                |

Currency swaps are used to hedge payables and receivables denominated in foreign currencies. The Company had a residual US dollar position representing a negative USD 63 million at 30 June 2023.

#### Other guarantees

• Guarantees given by Pernod Ricard SA as part of financing agreements at 30 June 2023

Pernod Ricard SA granted a guarantee to the banking syndicate in respect of the drawdowns made by the affiliates concerned under the terms of the multi-currency revolving credit agreement entered into on 27 April 2023.

Pernod Ricard SA has granted a guarantee to BNP Paribas in respect of the commitments made by Pernod Ricard Finance under the bilateral revolving credit agreement entered into on 22 March 2022.

Pernod Ricard SA was authorised by the Board of Directors on 31 August 2022 to renew the guarantee granted in respect of the payment obligations of Pernod Ricard International Finance LLC, as part of its bond issues under the EMTN programme.

• Guarantees given by Pernod Ricard SA to the Allied Domecq pension funds

Pernod Ricard SA has granted a guarantee in respect of the contributions owed by Allied Domecq Holdings Ltd and its affiliates to the Allied Domecq pension funds.

• Guarantees granted by Pernod Ricard SA in favour of the Irish affiliates

Pursuant to Section 357 of the 2014 Companies Act (Republic of Ireland), Pernod Ricard SA has granted an irrevocable warranty in respect of the liabilities of the following affiliates for FY 2022: Irish Distillers Group Unlimited, Irish Distillers Ltd, Irish Distillers International Ltd, Smithfield Holdings Ltd, Ermine Ltd, Ind Coope Holding Ltd, Proudlen Liqueurs Ltd, Eight Degrees Brewing Company Ltd, The West Coast Cooler Co. Ltd and Comrie Limited.

• Guarantee granted by Pernod Ricard SA in favour of Corby Spirit and Wine Limited

Pernod Ricard SA has granted a guarantee to Corby Spirit and Wine Limited in respect of the payment of the liabilities owed to Corby Spirit and Wine Limited by the Group affiliates concerned by the representation agreement for Group brands in Canada, signed on 24 September 2020.

 Guarantee granted by Pernod Ricard SA to Fondation d'Entreprise Pernod Ricard

As part of the multi-year programme and as founder, Pernod Ricard has committed to the Fondation to pay a total sum of  $\pounds$ 4,998,000 no later than 30 June 2026.

• Counter-guarantee granted by Pernod Ricard SA to Liberty Mutual Insurance Europe S.E.

A counter-guarantee was granted by Pernod Ricard to the company Liberty Mutual Insurance Europe S.E. on behalf of the commitments in respect of excise duties arising from the relationship between the companies Worlds Brands Duty Free Limited and Nedcargo Logistics Belgium N.V.

- Guarantee granted by Pernod Ricard SA in favour of Lina 26
- Pernod Ricard SA is jointly and severally liable for the compliance by Lina 26 with all of its obligations under an acquisition agreement.
- Guarantee granted by Pernod Ricard SA in favour of Sunray Bidco UK Limited

As part of the sale of Clan Campbell to Stock Spirits (announced on 23 June 2023) Pernod Ricard SA gave a number of third-party commitments (*engagements de porte fort*) to the acquiring entity in the Stock Spirits group – Sunray Bidco UK Limited – which were required for the completion of the transaction. As these undertakings related to ratifications by companies controlled by Pernod Ricard SA, no warranty ceiling is applicable.

### NOTE 21 Average headcount in FY 2023

|                             | Employees | Temporary staff<br>(all categories combined) |
|-----------------------------|-----------|--|
| Managers <sup>(1)</sup>     | 634       | 1  |
| Supervisors and technicians | 49        | 2  |
| Employees                   | 4         | -  |
| AVERAGE HEADCOUNT           | 687       | 3  |
| Work-study contracts        | 32        | -  |

(1) Including 95 expatriate employees.

## NOTE 22 Affiliates and investments at 30 June 2023

|   | Share   | Shareholders'<br>equity before<br>appropriation | Interest | of inve    | amount<br>stment |        | Sureties and | Net sales<br>(excluding<br>taxes and | Profit/  | Dividends |
|---|---------|---|----------|------------|------------------|--------|--------------|--------------------------------------|----------|-----------|
| € thousands   | capital | of profit                                       | (%)      | Gross      | Net              | Loans  | endorsements | duties)                              | (Loss)   | received  |
| INVESTMENTS WHOSE CARRY   | ING AM  | OUNT EXCEE                                      | DS 1% OF | F PERNOD   | RICARD SA        | S SHAI | RE CAPITAL   |                                      |          |           |
| AGROS <sup>(1)</sup><br>Ul. Chalubinskiego, 800-613 Warsaw<br>(Poland)  | -       | 202,000   | 100%     | 122,008    | 122,008          | _      | _            | _                                    | _        | 4,270     |
| House of Campbell Limited <sup>(2)</sup><br>111/113 Renfrew Road, Paisley,<br>PA3 4DY (Scotland)                | 90      | 4,339   | 100%     | 40,538     | 4,781            | _      | _            | 63                                   | 63       |           |
| Geo G Sandeman Sons & Co Ltd <sup>(3)</sup><br>400 Capability Green, Luton Beds,<br>LU1 3AE (England)           | 1,560   | 13,909  | 30%      | 9,180      | 4,150            | _      | _            | 1,091                                | 309      | 93        |
| Pernod Ricard France SA<br>Les Docks, 10, place de la Joliette,<br>13002 Marseille (France)                     | 54,000  | 242,445   | 100%     | 162,171    | 162,171          | _      | _            | 610,380                              | 85,193   | 88,730    |
| Pernod Ricard Asia SAS<br>5, cours Paul Ricard,<br>75008 Paris (France)   | 4,512   | 124,870   | 100%     | 42,457     | 42,457           | _      | _            | _                                    | 156,718  |           |
| Pernod Ricard Central<br>and South America<br>5, cours Paul Ricard,   |         |   |          |            |                  |        |              |                                      |          |           |
| 75008 Paris (France)<br>Pernod Ricard Europe<br>Middle East Africa<br>5, cours Paul Ricard,                     | 52,198  | 70,922  | 100%     | 210,153    | 86,802           | -      |              | -                                    | 5,556    | _         |
| 75008 Paris (France) Pernod Ricard North America SAS 5, cours Paul Ricard,                                      | 40,000  | 311,078   | 100%     | 36,407     | 36,407           | -      | _            | 22,799                               | 243,059  | 1,400,000 |
| 75008 Paris (France) Pernod Ricard Finance SA   | 39,398  | 42,961  | 100%     | 126,735    | 126,735          | _      | _            | -                                    | 337      | _         |
| 5, cours Paul Ricard,<br>75008 Paris (France)<br>Pernod Ricard International Finance LLC                        | 232,000 | 479,832   | 100%     | 238,681    | 238,681          | _      | _            | _                                    | 19,219   | _         |
| 21 Little Falls Drive,<br>Wilmington, Delaware, 19808<br>(United States)  | 240,685 | 249,467   | 100%     | 213,529    | 213,529          | -      | _            | _                                    | 4,901    | _         |
| Pernod Ricard Pacific Holdings <sup>(4)</sup><br>167 Fullarton Road, Dulwich, SA, 5065<br>(Australia)           | 135,860 | 159,228   | 100%     | 215,925    | 215,925          | -      | _            | 392,315                              | (22,930) | _         |
| <b>Lina 3</b><br>5, cours Paul Ricard,<br>75008 Paris (France)  | 819,730 | 15,868,011                                      | 100%     | 11,690,953 | 11,690,953       | -      | _            | -                                    | (76,960) | 500,000   |
| <b>Lina 5</b><br>5, cours Paul Ricard,<br>75008 Paris (France)  | 30,640  | 571,770   | 100%     | 30,631     | 30,631           | _      | -            | -                                    | 6,620    |           |
| <b>Lina 20</b><br>5, cours Paul Ricard,<br>75008 Paris (France)   | 60      | 18,878  | 100%     | 19,071     | 4,660            | _      | -            | -                                    | (14,426) |           |
| <b>Créateurs de Convivialité Ventures</b><br>5, cours Paul Ricard,<br>75008 Paris (France)                      | 40      | (13,683)  | 100%     | 7,470      | _                | _      | -            | -                                    | (839)    |           |
| <b>Yerevan Brandy Company<sup>(5)</sup></b><br>2 Admiral Isakov Avenue,<br>Yerevan 375092 (Republic of Armenia) | 24,960  | 210,919   | 100%     | 27,856     | 27,856           | _      | -            | _                                    | 8,937    | 6,736     |
| Havana Club Holding <sup>(6)</sup>  | 8,592   | 2,179   | 50%      | 5,592      | 5,592            | -      | -            | -                                    | 17,932   |           |
| TOTAL 1   |         |   |          | 13,199,357 | 13,013,337       |        |              | 1,026,648                            | 433,690  | 1,999,828 |
| Affiliates:   |         |   |          |            |                  |        |              |                                      |          |           |
| French  |         |   |          | 8,028      | 2,101            |        |              |                                      |          |           |
| Non-French  |         |   |          | 5,091      | 4,129            |        |              |                                      |          | 172,141   |
| Investments:  |         |   |          |            |                  |        |              |                                      |          |           |
| French  |         |   |          | 215        | 192              |        |              |                                      |          | 55        |
| Non-French  |         |   |          | 659        | -                |        |              |                                      |          |           |
| TOTAL 2   |         |   |          | 13,994     | 6,423            |        |              |                                      |          | 172,196   |
| TOTAL 1 + 2   |         |   |          | 13,213,351 | 13,019,759       |        |              |                                      |          | 2,172,025 |

(1) The exchange rates correspond to the rate at 30 June 2023.

(2) Data taken from the House of Campbell Limited financial statements at 30 June 2022.

(3) Data taken from the Geo G Sandeman Sons & Co Ltd financial statements at 31 December 2022.

(4) Data taken from the Pernod Ricard Pacific Holdings financial statements at 30 June 2022.

(5) Data taken from the Yerevan Brandy Company financial statements at 31 December 2022.

(6) Data taken from the Havana Club Holding financial statements at 31 December 2022.

## NOTE 23 Tax credit

Pernod Ricard SA has received a research tax credit in the amount of  $\pounds$ 271,133, a tax credit for corporate philanthropy in the amount of  $\pounds$ 1,318,076 and a family tax credit in the amount of  $\pounds$ 269,583.

## NOTE 24 Events after the reporting period

There are no events after the reporting period with a significant impact on the Pernod Ricard SA separate financial statements.

## 7.6 Other items relating to the financial statements

The separate financial statements presented on the previous pages are those of Pernod Ricard SA and are the subject of the Statutory Auditors' report on the annual financial statements.

Items relating to the separate financial statements in the Board of Directors' management report are included in the following pages. The sections concerned are:

- other financial items:
- 1. expenses and charges referred to in Article 223 *quater* of the French Tax Code,
- 2. the breakdown of supplier payables set out in Articles L. 441-6-1 and D. 441-4 of the French Commercial Code,
- 3. the information on payment terms provided for in Article D. 441-4 of the French Commercial Code, as amended by Decree No. 2015-1553 of 27 November 2015, implemented by the Order of 6 April 2016;
- five-year financial summary;
- dividends paid over the last five financial years;
- inventory of marketable securities.

The Statutory Auditors' fees amounted to €1,665 thousand.

## Expenses and charges referred to in Article 223 quater of the French Tax Code

The total amount of expenses and charges referred to in Article 223 *quater* of the French Tax Code and the amount of the corresponding tax charge are as follows:

| €                    | FY 2023 |
|----------------------|---------|
| Expenses and charges | 330,364 |
| Corresponding tax    | 85,333  |

#### Supplier payment terms

In accordance with the law on the modernisation of the economy of 4 August 2008 and the related Articles L. 441-6-1 and D. 441-4 of the French Commercial Code, the breakdown of Pernod Ricard SA's trade payables balance at the reporting date was as follows:

| € incl. VAT                 | At 30/06/2023 |
|-----------------------------|---------------|
| Trade payables not due      | 125,421,806   |
| At 30 days                  | 124,976,125   |
| Between 30 and 45 days      | 1,232         |
| Beyond 45 days              | 444,449       |
| Trade payables past due     | 7,017,373     |
| Recognised and not paid (A) | 561,167       |
| Group invoices              | 5,270,263     |
| Disputes recognised         | 1,185,944     |

In accordance with Article D. 441-4 of the French Commercial Code, as amended by Decree No. 2015-1553 of 27 November 2015, implemented by the Order of 6 April 2016, information on supplier payment terms is as follows:

| 11 8                          | 38                       |
|-------------------------------|--------------------------|
| ,347 44,635                   | 503,673                  |
| 00% 0.00%                     | 0.10%                    |
|                               |                          |
| 16 34                         | 93                       |
| ,561 351,137                  | 1,177,118                |
| ,                             | 16 34<br>153,561 351,137 |
| 11<br>347<br>00%<br>16<br>561 | 351,137                  |

(C) Reference payment terms used to calculate late payments (Article L. 441-6 or Article L. 443-1 of the French Commercial Code)

☑ Contractual payment terms (45 days end of month, 30 days end of month or 15 days end of month)

□ Statutory payment terms

#### Trade receivable payment terms

As the Company's receivables only consist of receivables from Group companies, certain information required by Article D. 441-4 of the French Commercial Code has not been presented below as it is not considered relevant. Information on receivables:

| € incl. VAT                   | At 30/06/2023 |
|-------------------------------|---------------|
| Trade receivables not due     | 422,474,526   |
| Trade receivables past due    | 34,126,170    |
| TOTAL                         | 456,600,696   |
| Of which disputed receivables | -             |

## 7.7 Five-year financial summary

| €  | FY 2019     | FY 2020       | FY 2021     | FY 2022       | FY 2023       |
|--|-------------|---------------|-------------|---------------|---------------|
| FINANCIAL POSITION AT THE REPORTING DATE                                 |             |               |             |               |               |
| Share capital  | 411,403,468 | 411,403,468   | 405,908,668 | 399,818,401   | 396,229,186   |
| Number of shares outstanding   | 265,421,592 | 265,421,592   | 261,876,560 | 257,947,355   | 255,631,733   |
| RESULTS OF OPERATIONS  |             |               |             |               |               |
| Net sales (excluding taxes and duties)                                   | 179,569,040 | 204,799,992   | 288,181,244 | 360,568,871   | 422,705,521   |
| Profit before taxes, depreciation, amortisation and provisions           | 221,535,314 | 966,689,347   | 557,958,295 | 1,730,616,561 | 1,928,375,540 |
| Corporate income tax   | 151,988,378 | 163,348,627   | 130,649,147 | 144,598,985   | 98,785,250    |
| Profit after taxes, depreciation, amortisation and provisions            | 325,725,565 | 1,177,954,098 | 657,285,969 | 1,834,554,231 | 1,968,175,590 |
| Dividends paid <sup>(1)</sup>  | 828,115,367 | 700,774,787   | 741,313,021 | 1,056,560,892 | -             |
| EARNINGS PER SHARE   |             |               |             |               |               |
| Profit after taxes, but before depreciation, amortisation and provisions | 1.41        | 4.26          | 2.63        | 7.27          | 7.93          |
| Profit after taxes, depreciation, amortisation and provisions            | 1.23        | 4.44          | 2.51        | 7.11          | 7.70          |
| Dividend paid per share <sup>(1)</sup>                                   | 3.12        | 2.66          | 3.12        | 4.12          | -             |
| PERSONNEL  |             |               |             |               |               |
| Number of employees  | 422         | 444           | 498         | 571           | 687           |
| Total payroll  | 70,178,837  | 60,952,594    | 82,640,089  | 82,651,720    | 98,366,251    |
| Employee-related benefits paid during the financial year                 | 30,963,383  | 26,104,626    | 35,041,823  | 42,927,004    | 45,354,417    |

(1) The amount of the dividend for FY 2023 will be confirmed at the Shareholders' Meeting of November 2023 (dividend in respect of the financial year from 1 July 2022 to 30 June 2023).

## 7.8 Dividends paid over the last five financial years

| Financial year<br>€ | Payment date              | Net amount | Total amount for<br>the financial year |
|---------------------|---------------------------|------------|--|
| FY 2019             | 07/10/2019                | 1.18       |  |
|                     | 27/11/2019                | 1.94       | 3.12                                   |
| EV 2020             | 07/10/2020                | 1.18       |  |
| EY 2020             | 27/11/2020                | 1.48       | 2.66                                   |
| 57.2024             | 07/09/2021                | 1.33       |  |
| FY 2021             | 24/11/2021                | 1.79       | 3.12                                   |
| FY 2022             | 07/08/2022                | 1.56       |  |
|                     | 29/11/2022                | 2.56       | 4.12                                   |
| FY 2023             | 07/07/2023 <sup>(1)</sup> | 2.06       |  |

(1) An interim dividend for FY 2023 was paid on 7 July 2023. The balance will be decided by the Shareholders' Meeting in November 2023 called to approve the financial statements for the financial year ended 30 June 2023.

## 7.9 Inventory of marketable securities

| €  | Number of<br>shares held | Carrying amount |
|--|--------------------------|-----------------|
| French securities with a carrying amount in excess of €100,000 |                          |                 |
| Lina 3   | 163,945,972              | 11,690,953,301  |
| Lina 5   | 306,400                  | 30,630,500      |
| Pernod Ricard France   | 1,750,000                | 162,170,656     |
| Pernod Ricard Asia SAS   | 2,785,000                | 42,457,051      |
| Pernod Ricard Central and South America                        | 386,650                  | 86,801,700      |
| Pernod Ricard Europe Middle East Africa                        | 1,000,000                | 36,407,284      |
| Pernod Ricard Finance SA                                       | 29,000,000               | 238,680,987     |
| Pernod Ricard North America SAS                                | 4,377,500                | 126,734,557     |
| Résidence de Cavalières  | 205,950                  | 959,350         |
| Lina 7   | 401                      | 393,250         |
| Lina 8   | 404                      | 121,200         |
| Lina 20  | 600                      | 4,660,400       |
| World's Best Bar   | 400                      | 202,500         |
| Subtotal   | 203,759,277              | 12,421,172,737  |
| Other investments in French companies                          | 5,206                    | 616,517         |
| Investments in unlisted foreign companies                      |                          | 597,970,239     |
| TOTAL MARKETABLE SECURITIES AT 30 JUNE 2023                    |                          | 13,019,759,492  |