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REGISTRATION DOCUMENT 2015/16 PERNOD RICARD

Pernod Ricard SA income statement

FOR THE FINANCIAL YEARS ENDED 30 JUNE 2015 AND 30 JUNE 2016

| € thousand | 30.06.2015 | 30.06.2016 |
|---|------------|------------|
| Royalties | 33,959 | 29,101 |
| Other income | 72,399 | 137,684 |
| Reversals of financial provisions and expense transfers | 5,855 | 5,832 |
| OPERATING INCOME | 112,213 | 172,617 |
| Purchases of goods and supplies not for stock and external services | (114,373) | (140,684) |
| Duties and taxes | (5,223) | (2,998) |
| Payroll expenses | (80,669) | (74,371) |
| Depreciation, amortisation and provision charges | (15,203) | (20,828) |
| Other expenses | (10,077) | (4,523) |
| OPERATING EXPENSES | (225,544) | (243,404) |
| Operating profit (loss) | (113,331) | (70,787) |
| Income from investments | 1,949,504 | 899,472 |
| Interest and related income | 386,555 | 316,113 |
| Reversals of financial provisions and expense transfers | 210,839 | 288,871 |
| Foreign exchange gains | 37,489 | 15,480 |
| FINANCIAL INCOME | 2,584,387 | 1,519,936 |
| Provision charges | (285,852) | (232,623) |
| Interest and related expenses | (678,878) | (546,509) |
| Foreign exchange losses | (18,833) | (44,472) |
| FINANCIAL EXPENSES | (983,563) | (823,604) |
| Financial income/(expense) | 1,600,825 | 696,332 |
| Profit (loss) from continuing operations | 1,487,493 | 625,545 |
| Exceptional items | (16,144) | (21,882) |
| Net profit (loss) before tax | 1,471,350 | 603,663 |
| Corporate income tax | 143,419 | 160,415 |
| PROFIT FOR THE FINANCIAL YEAR | 1,614,769 | 764,078 |

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Pernod Ricard SA balance sheet

FOR THE FINANCIAL YEARS ENDED 30 JUNE 2015 AND 30 JUNE 2016

Assets

| € thousand | Net value 30.06.2015 | Gross value 30.06.2016 | Depreciation, amortisation & provisions | Net value 30.06.2016 | Notes |
|---|-------------------------|---------------------------|---|-------------------------|---|
| Concessions, patents and licences | 33,106 | 33,286 | (3,786) | 29,500 | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |
| Other intangible assets | 6,506 | 31,211 | (26,959) | 4,252 | |
| Advances and down payments | 3,738 | 6,469 | - | 6,469 | |
| Intangible assets | 43,350 | 70,966 | (30,745) | 40,221 | 2 |
| Land | 587 | 587 | - | 587 | |
| Buildings | 307 | 504 | (207) | 297 | |
| Machinery & equipment | 121 | 364 | (247) | 117 | |
| Other property, plant and equipment | 5,175 | 15,359 | (9,258) | 6,101 | |
| Advances and down payments | 4,381 | 23,794 | - | 23,794 | |
| Property, plant and equipment | 10,571 | 40,608 | (9,712) | 30,896 | |
| Investments | 12,782,758 | 12,828,530 | (16,377) | 12,812,153 | 3 |
| Loans and advances to affiliates and associates | 60,746 | 51,356 | - | 51,356 | 3 and 4 |
| Other financial assets | 18,495 | 7,772 | - | 7,772 | 3 and 4 |
| Financial assets | 12,861,999 | 12,887,658 | (16,377) | 12,871,281 | 3 |
| TOTAL FIXED ASSETS | 12,915,918 | 12,999,232 | (56,834) | 12,942,398 | |
| Advances and supplier prepayments | 130 | 194 | - | 194 | 4 |
| Trade receivables | 43,007 | 139,704 | (2,135) | 137,569 | |
| Other receivables | 1,733,478 | 2,332,870 | (3,193) | 2,329,677 | |
| Receivables | 1,776,485 | 2,472,574 | (5,328) | 2,467,246 | 4 |
| Marketable securities | 81,066 | 81,650 | - | 81,650 | 5 |
| Cash | 599,226 | 626,913 | - | 626,913 | |
| Prepaid expenses | 29,653 | 17,292 | - | 17,292 | 4 and 6 |
| TOTAL CURRENT ASSETS | 2,486,559 | 3,198,623 | (5,328) | 3,193,295 | |
| Bond redemption premiums | 21,775 | 23,595 | - | 23,595 | 6 |
| Currency translation adjustment – Assets | 755,849 | 780,617 | - | 780,617 | 6 |
| TOTAL ASSETS | 16,180,101 | 17,002,067 | (62,162) | 16,939,905 | |

Liabilities and shareholders' equity

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| € thousand | 30.06.2015 | 30.06.2016 | Notes |
|--|------------|------------|----------|
| Capital | 411,403 | 411,403 | 7 |
| Share premiums | 3,039,030 | 3,039,030 | |
| Legal reserves | 41,140 | 41,140 | |
| Regulated reserves | 179,559 | 179,559 | |
| Other reserves | 195,013 | 195,013 | |
| Reserves | 415,712 | 415,712 | |
| Retained earnings | 484,264 | 1,624,034 | |
| Profit for the financial year | 1,614,769 | 764,078 | |
| Interim dividends pending allocation | (217,646) | (238,880) | |
| TOTAL SHAREHOLDERS' EQUITY | 5,747,532 | 6,015,377 | 8 |
| Provisions for risks and charges | 528,944 | 490,251 | 9 |
| Bonds | 8,473,864 | 8,945,558 | 4 and 13 |
| Bank debt | 152,552 | 127,503 | 4 and 14 |
| Other debt | | - | 4 |
| Debt | 8,626,416 | 9,073,061 | |
| Trade payables | 60,143 | 78,416 | |
| Taxes and social charges | 29,747 | 30,493 | |
| Amounts due on non-current assets and related accounts | | - | |
| Other payables | 239,157 | 259,134 | |
| Trade and other accounts payable | 329,047 | 368,043 | 4 |
| Deferred income | 8,642 | 232 | 4 and 11 |
| TOTAL LIABILITIES | 8,964,106 | 9,441,336 | |
| Currency translation adjustment – Liabilities | 939,520 | 992,941 | 11 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 16,180,101 | 16,939,905 | |

Pernod Ricard SA cash flow statement

FOR THE FINANCIAL YEARS ENDED 30 JUNE 2015 AND 30 JUNE 2016

| € thousand | 30.06.2015 | 30.06.2016 |
|---|---|-------------|
| Operating activities | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | ***** |
| Net profit | 1,614,769 | 764,078 |
| Net depreciation, amortisation and provision charges | 42,160 | (21,296) |
| Changes in provisions | 53,160 | (38,365) |
| Net (gain)/loss on disposal of assets and other items | | 3,751 |
| Cash flow | 1,710,089 | 708,169 |
| Decrease/(increase) in working capital requirements | (257,113) | (75,173) |
| Change in net debt from operating activities | 1,452,976 | 632,996 |
| Investing activities | | |
| Capital expenditure | (7,661) | (7,191) |
| Purchases of financial assets (net of disposals) | (21,057) | (1,744) |
| Change in net debt from investing activities | (28,718) | (8,935) |
| Financing activities | | |
| Long-term and medium-term bond issue | 692,083 | (1,288,758) |
| Loans and medium-term and long-term debt | (590,860) | (54,322) |
| Other changes in shareholders' equity | - | - |
| Dividends paid | (432,824) | (496,233) |
| Change in net debt from financing activities | (331,601) | (1,839,313) |
| Change in short-term net debt | 1,092,657 | (1,215,252) |
| Short-term net debt at the beginning of the year | (69,414) | 1,023,243 |
| Short-term net debt at the end of the year | 1,023,243 | (192,009) |

Note: Presentation of cash flow statement

Changes in net debt comprise changes in both debt and "cash and cash equivalents".

Net debt break down as follows:

| € thousand | 30.06.2015 | 30.06.2016 |
|---|-------------|-------------|
| Loans and long-term debts | (2,552) | (30,003) |
| Bonds | (125,549) | (1,886,001) |
| Net balance on current account with Pernod Ricard Finance | 471,052 | 1,015,432 |
| Marketable securities | 81,066 | 81,650 |
| Cash | 599,226 | 626,913 |
| SHORT-TERM NET DEBT AT THE END OF THE YEAR | 1,023,243 | (192,009) |
| Bonds | (8,348,315) | (7,059,557) |
| Loans and long-term debts | (128,225) | (73,905) |
| Pernod Ricard Finance Ioan | - | - |
| MEDIUM-TERM AND LONG-TERM NET DEBT AT THE END OF THE YEAR | (8,476,540) | (7,133,462) |
| TOTAL NET DEBT AT THE END OF THE YEAR | (7,453,297) | (7,325,471) |

Analysis of Pernod Ricard SA results

RELATIONS BETWEEN THE PARENT COMPANY AND ITS AFFILIATES

The main role of Pernod Ricard SA, the Group's Parent Company, is to carry out general interest and coordination activities in strategy, financial control of affiliates, external growth, marketing, development, research, Human Resources and communication. Pernod Ricard SA's financial relations with its affiliates mainly involve the billing of royalties for the operation of brands owned by Pernod Ricard SA, various billings and the receipt of dividends.

HIGHLIGHTS OF THE FINANCIAL YEAR

Bond redemption and new issues

On 18 March 2010, Pernod Ricard SA issued €1,200 million in bonds with a fixed interest rate of 4.875%. The issue was redeemed on 18 March 2016.

On 21 December 2010, Pernod Ricard SA issued US\$201 million in bonds with a variable interest rate of 3-month Libor plus spread. The issue was redeemed on 21 December 2015.

On 26 January 2016, Pernod Ricard SA issued US\$201 million in bonds with a variable interest rate of 6-month Libor plus spread and a maturity date of 26 January 2021.

On 28 September 2015, Pernod Ricard SA issued \in 500 million in bonds with a fixed interest rate of 1.875% and a maturity date of 28 September 2023.

On 17 May 2016, Pernod Ricard SA issued €600 million in bonds with a fixed interest rate of 1.50% and a maturity date of 18 May 2026.

On 8 June 2016, Pernod Ricard SA issued US\$600 million in bonds with a fixed interest rate of 3.25% and a maturity date of 8 June 2026.

INCOME STATEMENT AND BALANCE SHEET AT 30 JUNE 2016

Analysis of the 2015/16 income statement

Operating income of €173 million was up €60 million compared with 30 June 2015. This rise was mainly due to rebillings to affiliates.

Operating expenses rose year on year to \notin (243) million at 30 June 2016, compared with \notin (226) million for the previous financial year. The main changes were generated by:

- an increase in purchasing and personnel expenses of €(20) million;
- a €2 million decrease in duties and taxes;
- ◆ a €1 million decrease in other operating expenses.

An operating loss of \in (71) million was recorded at 30 June 2016, an increase of \in 43 million compared to 30 June 2015, due to the increase in Group rebillings.

Interest income was €696 million at 30 June 2016, compared to €1,601 million at 30 June 2015. This decline of €905 million was mainly attributable to:

- the €(1,050) million fall in dividends received from affiliates, given the exceptionally high dividends in 2014/15;
- the €(8) million increase in expenses related to transactions involving stock options and performance-based shares, particularly due to the new performance-based shares allocation plan in November 2015;
- ◆ positive income from currency transactions of €33 million in 2015/16. This positive currency effect breaks down into a negative change of €(48) million for the real exchange rate and a positive change of €81 million for the latent exchange rate, stemming from the US dollar effect;
- a reduction of €43 million in financial interest;
- ◆ a rise of €77 million in other financial income, primarily due to the reversal of the provision for AGROS securities.

The operating result before tax amounted to a profit of €626 million.

At 30 June 2016, exceptional items included a \in (22) million expense related to a \in 38 million reversal of provisions for risks in respect of loss-making affiliates in the French tax group, a \in 20 million decrease in the provision for retirement benefits, a supplemental provision of \in (39) million for risks and \in (41) million for other non-current expenses.

Finally, the income tax item is made up of:

- ◆ a tax gain of €175 million related to the impact of tax consolidation;
- ◆ a charge of €(15) million related to the additional 3% tax on dividends.

As a result, net profit for the 2015/16 financial year was €764 million.

Analysis of the 2015/16 balance sheet

Assets

Total net fixed assets stood at \notin 12,942 million, compared with \notin 12,916 million the previous financial year. This increase of \notin 26 million was mainly attributable to:

an increase of €20 million in property, plant and equipment;

Analysis of Pernod Ricard SA results

- ♦ an increase of €9 million in financial assets as a result of:
 - reversals of €29 million on provisions for equity investments and, specifically, €37 million on AGROS securities,
 - €(11) million in cancellations of treasury shares,
 - €(8) million in dividend repayments,
 - disposals of equity investments for €(1) million;
- a decrease of €(3) million in intangible assets.

Current assets increased by ${\in}707$ million during the year. The main movements include:

- An increase of €596 million in other receivables, due in particular to the increase of:
 - €543 million in the euro-denominated Pernod Ricard Finance Ioan,
 - €25 million in current income tax liability,
 - €10 million in the Austin Nichols receivable,
 - €6 million in stock option purchases,
 - €4 million in tax owed to the government, and
 - €8 million in other receivables;
- an increase of €95 million in trade receivables;
- a positive change of €28 million in the Cash item resulting from the rise in financial instruments;
- ◆ a €(12) million decrease in prepaid expenses.

Prepaid expenses and deferred charges, amounting to €804 million, mainly make-up the currency translation adjustment. This increase is due to the effects of the revaluations of the exchange rates for receivables and payables denominated mainly in US dollars.

Liabilities and shareholders' equity

Shareholders' equity stood at €6,015 million, compared with €5,748 million at 30 June 2015. The main movements for the period were:

- profit for the financial year of €764 million;
- the payment of the balance of the dividend for 2014/15 of €259 million;

 the payment of an interim dividend of €0.90 per share in respect of 2015/16, amounting to €239 million. The interim dividend was paid on 8 July 2016.

Provisions for risks and charges fell by ${\ensuremath{\in}}(39)$ million. This change was attributable to:

- ◆ a reduction of €(21) million in the provision for currency losses (US dollar impact);
- the negative change of €(16) million in the provision for retirement benefits;
- a €(2) million reduction in Other provisions for risks.

During the year, financial debt increased by €447 million following:

- an increase of €472 million in bonds, due in particular to:
 - the redemption of the bond issue for €(1,200) million,
 - three new bond issues of €500 million, €600 million and US\$600 million (€541 million recorded in the accounts),
 - the €36 million revaluation of US dollar-denominated bonds and
 - the €(5) million decrease in accrued interest;
- the €(23) million decrease generated by the repayment of the Mediobanca loan;
- the negative change in other debts of €(2) million.

The increase of €39 million in operating payables is explained by:

- ◆ the €21 million increase in dividends payable;
- An €18 million increase in trade payables;

Deferred income was \notin 9 million at the end of the previous year and fell by \notin (8) million over the financial year. This change was due to the redemptions of shares under a repurchase agreement.

Prepaid expenses and deferred charges amounting to €993 million mainly make-up currency translation adjustments. This increase is due to the effects of the revaluations of the exchange rates for our receivables and payables denominated primarily in US dollars.

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Pernod Ricard SA is a French public limited company (société anonyme), subject to all laws governing commercial companies in France, and particularly to the provisions of the French Commercial Code. The Company is headquartered at 12, place des États-Unis, 75783 Paris CEDEX 16, France and is listed on the Paris stock exchange.

The balance sheet total for the financial year which ended 30 June 2016 was €16,939,904,877.41. The income statement records a profit for the year of €764,078,429.13. The financial year covered the 12-month period from 1 July 2015 to 30 June 2016.

Note 1 Accounting policies

The annual financial statements for the financial year were prepared in accordance with the provisions of ANC regulation 2014-03 of 5 June 2014 relating to the new French general accounting standards. General accounting principles were applied, in accordance with the prudence principle, whose objective is to provide a true and fair view of the Company. These principles are:

- going concern;
- consistency of accounting policies from one financial year to the next;
- accruals basis of accounting.

Balance sheet assets and liabilities are measured, depending on the specific items, at their historical cost, contribution cost or market value.

1. Intangible assets

The brands acquired from the merger of Pernod and Ricard in 1975 and from subsequent mergers are the Company's main intangible assets.

Intangible assets are valued at acquisition cost.

2. Property, plant and equipment

Property, plant and equipment are recognised at acquisition cost (purchase price plus ancillary costs but not including acquisition fees). Depreciation is calculated using the straight-line or reducing balance methods, on the basis of the estimated useful lives of the assets:

- buildings: between 20 and 50 years (straight line);
- fixtures and fittings: 10 years (straight line);
- machinery and equipment: 5 years (straight line);
- office furniture and equipment: 10 years (straight line) or 4 years (reducing balance).

3. Financial assets

The gross value of investments is composed of their acquisition cost, excluding ancillary costs, increased by the impact of legal revaluations where applicable.

If the value in use of the investments is lower than their net carrying amount, a provision for impairment is recognised for the difference.

Value in use is determined based on a multi-criteria analysis, taking into account the share of the affiliate shareholders' equity that the investment represents, the value based on dividend yield and the financial and economic potential of the affiliate, with particular reference also being made to the market value of its net assets.

The Treasury shares item includes the treasury shares held by Pernod Ricard SA, which can be awarded to employees.

4. Receivables

Receivables are recognised at their nominal value. A provision is recognised in the event that their value falls below the net carrying amount at the balance sheet date.

5. Marketable securities

This item includes treasury shares acquired for the allocation of stock option plans from the time of acquisition.

A liability is recognised when it becomes probable that the rights to receive the marketable securities concerned under the plans will be exercised. For other marketable securities, an impairment provision is recognised when the cost price is higher than the market price.

6. Bonds

Redemption premiums are amortised over the life of the loans.

7. Provisions for risks and charges

Provisions for risks and charges are recognised in accordance with French accounting regulation 2000-06 on liabilities, issued on 7 December 2000 by the French Accounting Regulatory Committee (*Comité de Réglementation Comptable – CRC*).

This accounting regulation provides that a liability is recognised when an entity has an obligation towards a third party and that it is probable or certain that this obligation will cause an outflow of resources to the third party without equivalent consideration being received. A present obligation must exist at the balance sheet date for a provision to be recognised.

8. Pensions and other long-term employee benefits

Since the year that ended on 30 June 2014, the Company has opted to recognise the full liability for pensions and other long-term employee benefits in the balance sheet, as provided by recommendation 2013-02. At 30 June 2016, the provision for pensions and other long-term employee benefits was €109 million.

9. Translation of foreign currency-denominated items

Payables, receivables and cash balances denominated in foreign currencies are converted into euros as follows:

- translation of all payables, receivables and cash balances denominated in foreign currencies at year-end rates;
- recognition of differences compared to the amounts at which these items were initially recognised as currency translation adjustment assets or liabilities in the balance sheet;
- recognition of a provision for currency risk for any unrealised currency losses, after taking into account the effect of any offsetting foreign exchange hedging transactions.

10. Derivative financial instruments

Differences arising from changes in the value of financial instruments used as hedges are recognised in profit and loss in a manner symmetrical to that in which income and expenses relating to the hedged item are recognised.

11. Corporate income tax

Pernod Ricard SA is subject to the French tax consolidation system defined by the law of 31 December 1987. Under certain conditions, this system allows income taxes payable by profitable companies to be offset against tax losses of other companies. The scheme is governed by articles 223 A *et seq*. of the French Tax Code.

Each company in the tax group calculates and accounts for its tax expenses as if it were taxed as a stand-alone entity.

The effects of tax consolidation are recognised in the Pernod Ricard SA financial statements.

Note 2 Intangible assets

1. Gross value

| € thousand | At 01.07.2015 | Acquisitions | Disposals | At 30.06.2016 |
|---|---------------|--------------|-----------|---------------|
| Brands | 32,560 | - | - | 32,560 |
| Brand costs | 633 | 93 | - | 726 |
| Software | 27,580 | 3,631 | - | 31,211 |
| Advances and down payments on intangible assets | 3,738 | 6,616 | (3,885) | 6,469 |
| TOTAL | 64,511 | 10,339 | (3,885) | 70,966 |

2. Depreciation, amortisation & provisions

| € thousand ™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™™ | At 01.07.2015 | Allowances (3,670) | Reversals | At 30.06.2016 (3,670) |
|--|---------------|------------------------------|-----------|--------------------------|
| Brand costs | (88) | (28) | - | (116) |
| Software | (21,074) | (5,885) | - | (26,959) |
| TOTAL | (21,161) | (9,583) | - | (30,745) |

(1) Including a provision of \in 3,670 thousand for impairment.

Note 3 Financial assets

1. Gross value

| | | Acquisitions/ New | Capital | | |
|---|---------------|----------------------|-------------|-----------|---------------|
| € thousand | At 01.07.2015 | consolidations | transaction | Disposals | At 30.06.2016 |
| Investments in consolidated entities | 12,816,536 | 1,178 | 45 | - | 12,817,759 |
| Investments in non-consolidated entities | 10,131 | - | - | - | 10,131 |
| Other investments | 4,391 | - | - | (3,751) | 640 |
| Advance on investment | - | - | - | - | - |
| Investments | 12,831,057 | 1,178 | 45 | (3,751) | 12,828,530 |
| Loans and advances to affiliates and associates | 60,746 | 8 | - | (9,397) | 51,356 |
| Loans | - | - | - | - | - |
| Guarantee deposits | 2,757 | - | - | (83) | 2,674 |
| Liquidity agreement | 4,586 | 513 | - | - | 5,099 |
| Treasury shares | 11,152 | - | - | (11,152) | - |
| TOTAL | 12,910,298 | 1,699 | 45 | (24,383) | 12,887,658 |

The change in the Investments in consolidated entities item was mainly due to the purchase of Lina 19 securities for €1,143 thousand and the €45 thousand capital increase in Lina 17.

The change in the Other investments item is explained by the disposal of SECSL shares.

In accordance with Article L. 225-210 of the French Commercial Code, Pernod Ricard SA holds reserves under liabilities on its balance sheet, in addition to the legal reserve, of an amount at least equal to the value of all the shares it owns.

2. Provisions

| € thousand | At 01.07.2015 | Allowances | Reversals | At 30.06.2016 |
|--|---------------|------------|-----------|---------------|
| Investments in consolidated entities (1) | (40,470) | (7,564) | 37,124 | (10,910) |
| Investments in non-consolidated entities (2) | (4,218) | (609) | - | (4,827) |
| Other investments (3) | (3,612) | - | 2,972 | (640) |
| Advance on investment | - | - | - | - |
| Investments | (48,300) | (8,173) | 40,096 | (16,377) |
| Treasury shares | - | - | - | - |
| TOTAL | (48,300) | (8,173) | 40,096 | (16,377) |

(1) Change due to the reversal of €37 million in provisions on AGROS securities and the €7 million provision for Pernod Ricard CESAM.

(2) Change in the provision for Geo Sandeman and Lina 7 shares.

(3) Change due to the disposal of SECSL shares.

Note 4 Maturity of receivables and payables

1. Receivables

| € thousand Loans and advances to affiliates and associates | Gross amount 51,356 | Due in one year or less 4,253 | Due in more than one year 47,104 |
|---|------------------------|---|--|
| Loans | - | - | - |
| Other financial assets | 7,772 | 5,099 | 2,673 |
| Receivables and other financial assets | 59,129 | 9,352 | 49,777 |
| Current assets other than marketable securities and cash | 2,472,768 | 204,239 | 2,268,529 |
| Prepaid expenses | 17,292 | 17,292 | - |
| TOTAL | 2,549,190 | 230,884 | 2,318,306 |

2. Liabilities

| € thousand | Gross amount | Due in one year or less | Due in one to five years | Due in more than five years |
|--|-----------------|----------------------------|-----------------------------|--------------------------------|
| Bonds | 8,945,558 | 1,886,001 | 1,931,787 | 5,127,770 |
| Bank debt | 127,503 | 30,003 | 97,500 | - |
| Other debt | - | - | - | - |
| Trade payables | 78,416 | 78,416 | - | - |
| Taxes and social charges | 30,493 | 30,493 | - | - |
| Amounts due on non-current assets and related accounts | - | - | - | - |
| Other payables | 259,134 | 19,899 | 239,235 | - |
| Deferred income | 232 | 232 | - | - |
| TOTAL | 9,441,336 | 2,045,045 | 2,268,522 | 5,127,770 |

Note 5 Marketable securities

| | At 01.07 | .2015 | Acquisiti | ions ⁽¹⁾ | Capital transacti | | Reclassifi | cation | Exerci Dispos | | At 30.06 | .2016 |
|---|----------|--------|-----------|---------------------|----------------------|---|------------|--------|------------------|----------|----------|--------|
| € thousand or in quantities Pernod Ricard shares | Quantity | | | | Quantity \ | | | | Quantity | | Quantity | Value |
| Gross value | 996,861 | 81,066 | 582,418 | 31,708 | - | - | 205,849 | 14,980 | (789,534) | (46,104) | 995,594 | 81,650 |
| Impairment | - | - | - | - | - | - | - | - | - | - | - | - |
| NET VALUE | | | 582,418 | | - | | 205,849 | | | | | |

(1) Including €28 million related to the June 2010 and June 2006 stock option plans.

(2) Including €(23) million for exercised stock options (2006 and 2008 plans) and €(23) million for fully vested performance-based shares (2012 plans).

Note 6 Prepaid expenses and deferred charge

| € thousand Prepaid expenses ⁽¹⁾ | At 01.07.2015 29,653 | Increases 4,263 | Decreases (16,624) | At 30.06.2016 |
|---|-------------------------|---------------------------|---------------------------|---------------|
| Bond redemption premiums | 21,775 | 5,516 | (3,696) | 23,595 |
| Currency translation adjustment – Assets ⁽²⁾ | 755,849 | 780,617 | (755,849) | 780,617 |
| TOTAL | 807,277 | 790,396 | (776,169) | 821,504 |

(1) The reduction in the Prepaid expenses item is mainly due to the completion of repurchases for the plans for 2005 to 2011.

(2) The €780 million asset arising from currency translation adjustments at 30 June 2016 is mainly due to the restatement of assets and liabilities at the closing euro/ US dollar exchange rate on 30 June 2016.

Note 7 Composition of share capital

At 30 June 2016, the share capital comprised 265,421,592 shares with a par value of \in 1.55 per share. The total share capital thus amounted to \in 411,403,467.60.

Note 8 Shareholders' equity

| € thousand | At 01.07.2015 | Allocation of income | Changes in accounting policies | Distribution of dividends | Profit 2016 | At 30.06.2016 |
|----------------------------------|------------------|----------------------|--------------------------------------|---------------------------------|----------------|------------------|
| Capital | 411,403 | - | - | - | - | 411,403 |
| Share premiums | 3,039,030 | - | - | - | - | 3,039,030 |
| Legal reserves | 41,140 | - | - | - | - | 41,140 |
| Regulated reserves | 179,559 | - | - | - | - | 179,559 |
| Other reserves | 195,013 | - | - | - | - | 195,013 |
| Retained earnings | 484,264 | 1,614,769 | - | (474,999) | - | 1,624,034 |
| Profit for the financial year | 1,614,769 | (1,614,769) | - | - | 764,078 | 764,078 |
| Interim dividends to be paid (1) | (217,646) | - | - | (21,235) | - | (238,880) |
| TOTAL | 5,747,532 | - | - | (496,234) | 764,078 | 6,015,377 |

(1) The Board of Directors' meeting of 22 June 2016 resolved to pay an interim dividend of €0.90 per share in respect of the 2015/16 financial year, i.e. a total of €239 million. This interim dividend was paid on 8 July 2016.

Note 9 Provisions

| | | | Changes | | | |
|--|------------------|--------------------------|------------------------|---------------------|---|------------------|
| € thousand | At 01.07.2015 | Increases in the year | in accounting policies | Reversals (used) | Reversals (not used) | At 30.06.2016 |
| Provisions for risks and charges | | | | | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | |
| Provision for currency losses | 120,453 | 99,826 | - | (120,453) | - | 99,826 |
| Other provisions for risks ⁽¹⁾ | 283,582 | 185,614 | - | (45,702) | (142,056) | 281,438 |
| Provision for pensions and other long-term employee benefits | 124,908 | 8,496 | - | (24,417) | - | 108,987 |
| TOTAL 1 | 528,944 | 293,936 | - | (190,572) | (142,056) | 490,251 |
| Provisions for depreciation and amortisation | | | | | | |
| On financial assets ⁽²⁾ | 48,300 | 8,173 | - | (2,972) | (37,124) | 16,377 |
| On trade receivables | 1,830 | 305 | - | - | - | 2,135 |
| On other receivables | 3,171 | 22 | - | - | - | 3,193 |
| On marketable securities | - | - | - | - | - | - |
| TOTAL 2 | 53,301 | 8,500 | - | (2,972) | (37,124) | 21,705 |
| OVERALL TOTAL | 582,245 | 302,436 | - | (193,544) | (179,180) | 511,956 |

(1) Changes reflect €(3) million in provisions for stock options and the performance-based share plan, €39 million in allocations to provisions for risks and a €38 million reversal of provisions for losses by affiliates in the tax consolidation group.

(2) Changes due to reversals on AGROS and SECSL shares and the allocation to the Pernod Ricard CESAM affiliate.

Provisions for risks and charges

Provision for currency losses

The €100 million provision for currency losses at 30 June 2016 mainly consists of the unrealised currency loss for unhedged US dollar receivables and payables.

Other provisions for risks

Other provisions for risks correspond to:

- provisions for risks attached to:
 - stock options relating to the plans of November 2013, November 2014 and November 2015, maturing at the end of 2017, 2018 and 2019, respectively, for €15 million,
 - performance-based shares relating to the plans of November 2013, November 2014 and November 2015, maturing in November 2016, 2017, 2018 and 2019, respectively, for €91 million,
 - losses on repurchase agreements relating to the 2010 and 2011 plans, maturing in 2017, 2018 and 2019 respectively, for €15 million;
- provisions for risks and charges relating to tax consolidation for €106 million;
- various provisions amounting to €55 million.

Provisions for pensions and other long-term employee benefits

Description and recognition of employee benefit obligations

Pernod Ricard SA's employee benefit obligations are composed of:

- long-term post-employment benefits (retirement bonuses, medical expenses, etc.);
- long-term benefits payable during the period of employment.

The liability arising as a result of the Company's net employee benefit obligation is recognised in provisions for risks and charges on the balance sheet.

Calculation of the provision with respect to the net benefit obligation

The provision recognised by Pernod Ricard SA is equal to the difference, for each benefit plan, between the present value of the employee benefit obligation and the value of plan assets paid to specialised entities in order to fund the obligation.

The present value of employee benefit obligations is calculated using the prospective method involving calculating a projected salary at the retirement date (projected unit credit method). The measurement is made at each balance sheet date and the personal data concerning employees is revised at least every three years. The calculation requires the use of economic assumptions (inflation rate and discount rate) and assumptions concerning employees (mainly average salary increase, rate of employee turnover and life expectancy).

At 30 June 2016, the total amount of benefit obligations was \in 109 million. These obligations are fully provisioned.

For information, the inflation rate used for the valuation at 30 June 2016 was 1.75% and the discount rate was 1.50%.

Plan assets are measured at their market value at each balance sheet date.

Accounting for actuarial gains and losses

Actuarial gains and losses arise primarily when estimates differ from actual outcomes, or when there are changes in long-term actuarial assumptions (*e.g.* discount rate, rate of increase of salaries, etc.).

After applying the corridor method up to 30 June 2013, the Company has chosen to apply, from the year ending 30 June 2014, the option set out in recommendation 2013-02 and to recognise the full pension liability.



Components of the expense recognised for the financial year

The expense recognised in respect of the benefit obligations described above incorporates:

- expenses corresponding to the acquisition of an additional year's rights;
- interest expense arising on the unwinding of the discount applied to vested rights at the start of the year (as a result of the passage of time);
- income corresponding to the expected return on plan assets measured using the discount rate which is used to measure plan liabilities;
- the income or expense corresponding to actuarial gains or losses;
- the income or expense related to changes in existing plans or the creation of new plans;
- the income or expense related to any plan curtailments or settlements.

Note 10 Transactions and balances with subsidiaries, associates and other invested entities

| € thousand | Amount concerning | | | | | | |
|--|--|--|--|--|--|--|--|
| Item | Affiliates and associates 30.06.2015 | Other invested entities 30.06.2015 | Affiliates and associates 30.06.2016 | Other invested entities 30.06.2016 | | | |
| Investments | 12,817,252 | 13,805 | 12,818,475 | 10,054 | | | |
| Loans and advances to affiliates and associates | 60,746 | - | 51,356 | - | | | |
| Due in one year or less | 11,787 | - | 4,253 | - | | | |
| Due in more than one year | 48,958 | - | 47,103 | - | | | |
| Trade receivables | 44,837 | - | 139,704 | - | | | |
| Due in one year or less | 44,837 | - | 139,704 | - | | | |
| Due in more than one year | - | - | - | - | | | |
| Other receivables | 1,714,612 | - | 2,299,309 | - | | | |
| Due in one year or less | 474,344 | - | 47,437 | - | | | |
| Due in more than one year | 1,240,268 | - | 2,251,872 | - | | | |
| Other debt | - | - | - | - | | | |
| Due in one year or less | - | - | - | - | | | |
| Due in more than one year and less than five years | - | - | - | - | | | |
| Trade payables | 9,209 | - | 15,134 | - | | | |
| Due in one year or less | 9,209 | - | 15,134 | - | | | |
| Due in more than one year and less than five years | - | - | - | - | | | |
| Other payables | 15,574 | - | 257,202 | - | | | |
| Due in one year or less | 14,137 | - | 18,323 | - | | | |
| Due in more than one year and less than five years | 1,437 | - | 238,879 | - | | | |
| Expenses from recurring operations | 26,383 | - | 37,397 | - | | | |
| Group seconded personnel | 13,408 | - | 22,315 | - | | | |
| Other Group management expenses | 12,975 | - | 15,082 | - | | | |
| Operating income | 105,560 | - | 166,424 | - | | | |
| Group royalties | 33,959 | - | 29,101 | - | | | |
| Group management income | 49 | - | - | - | | | |
| Transfer of Group expenses | 71,552 | - | 137,323 | - | | | |
| Financial expenses | 20,793 | - | 5,315 | - | | | |
| Financial income | 2,058,850 | 179 | 1,015,397 | 65 | | | |
| Exceptional items | 234 | - | 1,968 | - | | | |

No significant transactions took place with related parties that were not carried out under normal market conditions.

Note 11 Deferred income and adjustment accounts

| €thousand | At 01.07.2015 | Increases | Decreases | At 30.06.2016 |
|--|---------------|-----------|-----------|---------------|
| Deferred income ⁽¹⁾ | 8,642 | - | (8,410) | 232 |
| Currency translation adjustment – Liabilities ⁽²⁾ | 939,520 | 992,941 | (939,520) | 992,941 |
| TOTAL | 948,162 | 992,941 | (947,930) | 993,173 |

(1) Decrease related to the end of exercises of stock options on the 2006, 2008, 2010 and 2011 stock option plans.

(2) The €993 million liability arising from currency translation adjustments at 30 June 2016 is mainly due to the restatement of assets and liabilities at the closing EUR/US dollar exchange rate on 30 June 2016.

Note 12 Accrued income and expenses

Accrued income

| € thousand Amount of accrued income in the following balance sheet items | Amount |
|---|---------|
| Loans and advances to affiliates and associates | 8,026 |
| Trade receivables | 1,087 |
| Other receivables | 3,497 |
| Cash | 625,169 |
| TOTAL | 637,779 |

Accrued expenses

| € thousand Amount of accrued expenses in the following balance sheet items | Amount |
|---|-----------|
| Bank debt | 1,916,003 |
| Trade payables | 39,459 |
| Taxes and social charges | 25,242 |
| Other payables | 238,879 |
| TOTAL | 2,219,583 |

Note 13 Bonds

| | Amount | Amount | | Accrued interest | | Total |
|--------------------------------|-----------|-----------|------------|---------------------|----------|-----------|
| | (in USD | (in euro | Maturity | (in euro | | (in euro |
| | thousand) | thousand) | date | thousand) | Rate | thousand) |
| Bond of 29.09.2014 | ****** | 650,000 | 27.09.2024 | 10,491 | Fixed | 660,491 |
| Bond of 20.03.2014 | | 850,000 | 22.06.2020 | 419 | Fixed | 850,419 |
| Bond of 15.03.2011 | | 1,000,000 | 15.03.2017 | 14,795 | Fixed | 1,014,795 |
| USD bond of 07.04.2011 | 1,000,000 | 900,739 | 07.04.2021 | 12,028 | Fixed | 912,767 |
| USD bond of 25.10.2011 | 1,500,000 | 1,351,108 | 15.01.2022 | 27,750 | Fixed | 1,378,858 |
| USD bond of 12.01.2012 | 850,000 | 765,628 | 15.01.2017 | 10,424 | Fixed | 776,052 |
| USD bond of 12.01.2012 | 850,000 | 765,628 | 15.01.2042 | 19,435 | Fixed | 785,063 |
| USD bond of 12.01.2012 | 800,000 | 720,591 | 15.07.2022 | 14,135 | Fixed | 734,726 |
| Bond of 28.09.2015 | | 500,000 | 29.09.2023 | 7,095 | Fixed | 507,095 |
| USD PANDIOS bond of 26.01.2016 | 201,000 | 181,048 | 26.01.2021 | 1,927 | Variable | 182,975 |
| Bond of 17.05.2016 | | 600,000 | 18.05.2026 | 764 | Fixed | 600,764 |
| USD bond of 08.06.2016 | 600,000 | 540,443 | 08.06.2026 | 1,110 | Fixed | 541,553 |
| TOTAL | | 8,825,185 | | 120,373 | | 8,945,558 |

On 18 March 2010, Pernod Ricard SA issued a total of €1,200 million in bonds with a fixed interest rate of 4.875%. This issue was redeemed on 18 March 2016.

On 21 December 2010, Pernod Ricard SA issued US\$201 million in bonds with a variable interest rate of 3-month Libor plus spread. This issue was redeemed on 21 December 2015.

On 15 March 2011, Pernod Ricard SA issued a total of €1 billion in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 9 months (maturity date: 15 March 2017) and a fixed interest rate of 5%.

On 7 April 2011, Pernod Ricard SA issued US\$1 billion in bonds. The characteristics of this issue are as follows: a residual maturity at 30 June 2016 of 4 years and 9 months (maturity date: 7 April 2021) and a fixed interest rate of 5.75%.

On 25 October 2011, Pernod Ricard SA issued US\$1.5 billion in bonds. The characteristics of this issue are as follows: a residual maturity at 30 June 2016 of 5 years and 6 months (maturity date: 15 January 2022) and a fixed interest rate of 4.45%.

On 12 January 2012, Pernod Ricard SA issued US\$2.5 billion in bonds. This bond issue has three tranches with the following characteristics:

- US\$850 million with a residual maturity at 30 June 2016 of 6 months (maturity date: 15 January 2017) and a fixed interest rate of 2.95%;
- US\$800 million with a residual maturity at 30 June 2016 of 6 years (maturity date: 15 July 2022) and a fixed interest rate of 4.25%;

 US\$850 million with a residual maturity at 30 June 2015 of 25 years and 6 months (maturity date: 15 January 2042) and a fixed interest rate of 5.5%.

On 20 March 2014, Pernod Ricard SA issued €850 million in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 4 years (maturity date: 22 June 2020) and a fixed interest rate of 2%.

On 29 September 2014, Pernod Ricard SA issued €650 million in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 8 years and 3 months (maturity date: 27 September 2024) and a fixed interest rate of 2.125%.

On 28 September 2015, Pernod Ricard SA issued €500 million in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 7 years and 3 months (maturity date: 28 September 2023) and a fixed interest rate of 1.875%.

On 26 January 2016, Pernod Ricard SA issued US\$201 million in bonds. The characteristics of this issue are as follows: a residual maturity at 30 June 2016 of 4 years and 7 months (maturity date: 26 January 2021) and a variable interest rate of 6-month Libor plus spread.

On 17 May 2016, Pernod Ricard SA issued €600 million in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 9 years and 11 months (maturity date: 18 May 2026) and a fixed interest rate of 1.50%.

On 8 June 2016, Pernod Ricard SA issued US\$600 million in bonds, with the following characteristics: a residual maturity at 30 June 2016 of 10 years (maturity date: 8 June 2026) and a fixed interest rate of 3.250%.

Note 14 Bank debt

Syndicated loan

On 25 April 2012, Pernod Ricard SA finalised a new, revolving 5-year multi-currency Credit Agreement for €2.5 billion. The new agreement enabled Vin&Sprit's syndicated loan to be refinanced in full.

On 23 October 2013, an amendment to the syndicated loan was signed, impacting its duration. Therefore, the maturity date (originally 2 April 2017) was extended by 18 months to 23 October 2018.

At 30 June 2016, no drawdowns had been made by Pernod Ricard SA.

Note 15 Breakdown of income tax

| | | Profit (loss) from continuing | |
|-----------------------------------|----------|----------------------------------|-------------------|
| € thousand | Total | operations | Exceptional items |
| Net profit/loss before tax | 603,663 | 625,545 | (21,882) |
| Additional contribution | (14,847) | | |
| Income tax prior to consolidation | - | | |
| Net impact of tax consolidation | 175,262 | | |
| PROFIT AFTER TAX | 764,078 | 625,545 | (21,882) |

The French second amending finance law of 2012 instigated a contribution of 3% on dividends paid to shareholders, applicable to amounts distributed that were paid after 17 August 2012. The contribution relating to the dividends approved at the Shareholders' Meeting of 6 November 2015 was thus €8 million and the contribution relating to the interim dividend approved at the Board of Directors' meeting on 22 June 2016 was €7 million.

Within the framework of the tax consolidation, the tax loss carryforwards (tax basis) of the Pernod Ricard tax group amount to \in (824) million, up \in 74 million over the financial year.

Note 16 Increases and decreases in future tax liabilities

Type of temporary differences

| € thousand INCREASES | Amount of tax NONE |
|--|-----------------------|
| "Organic" local tax and other | 158 |
| Other provisions for risk | - |
| Provision for pensions and other long-term employee benefits | 37,524 |
| DECREASES IN FUTURE TAX LIABILITIES | 37,682 |

The tax rate used is the rate in force in 2016, *i.e.* 34.43%.

Note 17 Remuneration

Remuneration paid to Executive Directors and members of the Board of Directors amounted to €2,717,827.

Note 18 Income

Operating income reached €173 million for the 2015/16 financial year, compared to €112 million for 2014/15. It principally comprises €29 million in royalties and €138 million in rebilling of overheads to Group affiliates.

Note 19 Financial income and expenses

| € thousand Income from investments | Amount at 30.06.2016 899,472 |
|--|------------------------------------|
| Income from other fixed asset securities and receivables | - |
| Interest and related income | 316,113 |
| Reversals of financial provisions and expense transfers | 288,871 |
| Foreign exchange gains | 15,480 |
| Net gains on disposals of marketable securities | - |
| TOTAL FINANCIAL INCOME | 1,519,936 |
| | Amount |

| € thousand | at 30.06.2016 |
|--|---------------|
| Depreciation, amortisation and provision charges | (232,623) |
| Interest and related expenses | (546,509) |
| Foreign exchange losses | (44,472) |
| Net expenses on disposals of marketable securities | - |
| TOTAL FINANCIAL EXPENSES | (823,604) |

Note 20 Exceptional items

| <i>€ thousand</i> Net profit on management operations | Amount at 30.06.2016 (43,273) |
|---|-------------------------------------|
| Net profit on capital operations | (2,970) |
| Charges and reversals of financial provisions and expense transfers | 24,361 |
| EXCEPTIONAL ITEMS | (21,882) |

At 30 June 2016, exceptional items amounted to a \in (22) million expense mainly related to a \in 24 million reversal of provisions for risks and charges and \in (46) million for other non-current expenses.

Note 21 Off-balance sheet commitments

Guarantees granted

Commitments made

| € thousand Guarantees on behalf of affiliates | Amount 45,054 |
|--|-------------------------|
| Other leases | 661 |
| Rent | 15,859 |
| TOTAL | 61,574 |

Commitments made include guarantees granted, in particular those related to:

bonds and commercial paper;

the syndicated loan, for which borrowings drawn by affiliates of the Pernod Ricard group that had not been repaid at 30 June 2016 amounted to 0.

Derivative instruments

| | | Fair value | | Fair value |
|------------------------------|---|---|--------------------|--------------------|
| | Nominal value | at 30 June 2016 | Nominal value | at 30 June 2016 |
| Hedging for Pernod Ricard SA | (in USD thousand) | (in euro thousand) | (in euro thousand) | (in euro thousand) |
| | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | |
| Interest rate swaps | 950,000 | 58,313 | - | - |
| Currency swaps | 3,700,000 | 636,552 | - | - |
| TOTAL | 4,650,000 | 694,865 | - | - |

Interest rate swaps provide hedging for Pernod Ricard SA's external or internal debts that bear fixed-rate interest. At 30 June 2016 these broke down as follows:

| | | Net base |
|-------------------------|------------|-------------------|
| USD interest rate hedge | Maturity | (in USD thousand) |
| Interest rate swap | April 2018 | 350,000 |
| Interest rate swap | July 2022 | 600,000 |

The fair value of financial instruments hedging US dollar-denominated fixed-rate debt at 30 June 2016 was €58 million.

| | | Net base |
|-------------------------|----------|--------------------|
| EUR interest rate hedge | Maturity | (in euro thousand) |
| | ****** | |
| Interest rate swap | - | - |
| | ***** | ****** |

The value of financial instruments hedging euro-denominated fixed-rate debt at 30 June 2016 was zero.

| | | Base |
|-----------------------|---------------|-------------------|
| Currency hedge | Maturity | (in USD thousand) |
| Currency swap | April 2021 | 1,000,000 |
| Currency swap | January 2022 | 1,500,000 |
| Currency swap | December 2022 | 800,000 |
| Currency swap | January 2017 | 400,000 |
| Currency swaps | | 3,700,000 |
| Financial assets | | 2,129,507 |
| Financial liabilities | | (5,896,991) |
| TOTAL | | (67,484) |

Payables and receivables denominated in foreign currencies are hedged by currency swaps. The Company had a residual US dollar position of US\$(67) million at 30 June 2016.

The fair value of currency swaps at the end of the year was €637 million.

Other

Pernod Ricard SA guaranteed the contributions owed by Allied Domecq Holdings Ltd and its affiliates to the Allied Domecq pension funds.

Pernod Ricard SA, pursuant to Section 17 of the Companies (Amendment) Act, 1986 (Republic of Ireland), irrevocably guaranteed the liabilities of the following affiliates for the 2015/16 financial year:

Irish Distillers Group Ltd, Irish Distillers Ltd, Watercourse Distillery Ltd, Smithfield Holdings Ltd, Ermine Ltd, Proudlen Liqueurs Ltd, Ind Coope Holding Ltd, and The West Coast Cooler Co. Ltd.

Pernod Ricard SA guaranteed to Corby Distilleries Ltd the payment of liabilities which are due by the Group's affiliates involved in the representation agreement for Group brands in Canada, signed on 29 September 2006.

Pernod Ricard SA gave the Directors of Goal Acquisitions (Holding) Limited a comfort letter in which the Group undertook to provide financial support to enable Goal Acquisitions (Holding) Limited to honour its short-term intra-Group liabilities.

Note 22 Average headcount at 30 June 2016

| | Employees | Temporary employees (for all reasons) |
|-----------------------------|-----------|---|
| Managers ⁽¹⁾ | 319 | - |
| Supervisors and technicians | 49 | 8 |
| Employees | 5 | - |
| AVERAGE HEADCOUNT | 373 | 8 |
| Work-study contracts | 17 | - |

(1) Including 117 expatriate employees.

Note 23 Affiliates and associates at 30 June 2016

| | Conitol | Shareholders' | in entity's | Carrying a invest | | | | Net sales | | |
|---|---------|---------------|--|----------------------|------------|-------|----------|-------------------|----------------------------------|----------|
| € thousand | | Oswital | equity before appropriation of results | share - capital | | | Loono | Guarantees and | excluding taxes and duties | |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | | | | ******* | Loans | sureties | | | received |
| Investments whose carrying am | | | | | | | | | | |
| AGROS (1) UI. Chalubinskiego 8 00-613 Warsaw (Poland) | 5,425 | 110,686 | 100 | 122,008 | 122,008 | - | - | 6 | (371) | - |
| House of Campbell Limited ⁽²⁾ 111/113 Renfrew Road Paisley, PA3 4DY (Scotland) | 10,496 | 78,784 | 100 | 40,538 | 40,538 | - | - | - | 1,794 | - |
| Geo G Sandeman Sons & Co Ltd ^(a) 400 Capability Green Luton, Bedfordshire, LU1 3AE (England) | 2 | 391 | 30 | 9,180 | 5,025 | - | - | 1,271 | 239 | 36 |
| Pernod SA 120, avenue du Maréchal-Foch 94015 Créteil (France) | 40,000 | 140,055 | 100 | 94,941 | 94,941 | - | - | 416,929 | 1,387 | 19,324 |
| Pernod Ricard Asia SAS 12, place des États-Unis 75116 Paris (France) | 4,512 | 91,385 | 100 | 42,457 | 42,457 | - | - | - | 600,370 | 550,000 |
| Pernod Ricard Central and South America SAS 12, place des États-Unis 75116 Paris (France) | 52,198 | 14,538 | 100 | 131,040 | 123,860 | - | - | - | (30,063) | - |
| Pernod Ricard Europe Middle East Africa SAS 12, place des États-Unis 75116 Paris (France) | 40,000 | 182,458 | 100 | 36,407 | 36,407 | - | - | - | 28,211 | - |
| Pernod Ricard North America SAS 12, place des États-Unis 75116 Paris (France) | 39,398 | 147,559 | 100 | 126,735 | 126,735 | - | - | - | (90) | - |
| Pernod Ricard Finance SA 12, place des États-Unis 75116 Paris (France) | 232,000 | 328,456 | 100 | 238,681 | 238,681 | - | 45,000 | - | (26,516) | - |
| Pernod Ricard Pacific Holdings ⁽⁴⁾ 167 Fullarton Road Dulwich SA 5065 (Australia) | 148,027 | 110,041 | 100 | 151,789 | 151,789 | - | - | - | - | - |
| Ricard SA 4 and 6, rue Berthelot 13014 Marseille (France) | 54,000 | 155,943 | 100 | 67,227 | 67,227 | - | - | 470,985 | 61,560 | 47,827 |
| Lina 3 12, place des États-Unis 75116 Paris (France) | 819,730 | 14,349,293 | 100 | 11,690,953 | 11,690,953 | - | - | - | 459,693 | 200,000 |
| Lina 5 12, place des États-Unis 75116 Paris (France) | 30,640 | 691,136 | 100 | 30,631 | 30,631 | - | - | - | 500,082 | - |
| Yerevan Brandy Company ⁽⁵⁾ 2, Admiral Isakov Avenue, Yerevan 375092 (Republic of Armenia) | 20 | 143 | 100 | 27,856 | 27,856 | - | - | 37 | (1) | - |
| TOTAL 1 | | | | 12,810,443 | 12,799,108 | - | 45,000 | | | 817,187 |
| Affiliates: | | | | | | | | | | |
| French | | | | 5,814 | 3,046 | - | - | - | - | - |
| Foreign | | | | 10,684 | 9,722 | - | - | - | - | 82,256 |
| Associates: | | | | | | | | | | |
| French | | | | 931 | 278 | - | - | - | - | 29 |
| Foreign | | | | 660 | - | - | - | - | - | - |
| TOTAL 2 | | | | 18,088 | 13,046 | - | - | - | - | 82,285 |

(1) Information from the AGROS financial statements at 30.06.2016.

(2) Information from the House of Campbell Limited financial statements at 30.06.2015.

(3) Information from the Geo G Sandeman Sons & Co Ltd financial statements at 31.12.2015.

(4) Information from the Pernod Ricard Pacific Holdings financial statements at 30.06.2015.

(5) Information from the Yerevan Brandy Company financial statements at 30.06.2015.

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b

Financial results over the last five financial years

| In euro | 30.06.2012 | 30.06.2013 | 30.06.2014 | 30.06.2015 | 30.06.2016 |
|--|--------------|-------------|-------------|---------------|---|
| Financial position at year-end | ***** | ***** | ***** | ****** | >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>> |
| Share capital | 411,231,438 | 411,403,468 | 411,403,468 | 411,403,468 | 411,403,468 |
| Number of shares outstanding | 265,310,605 | 265,421,592 | 265,421,592 | 265,421,592 | 265,421,592 |
| Number of convertible bonds in issue | - | - | - | - | - |
| Number of bonus shares granted on 16 January 2007 (dividend rights from 1 July 2006) | - | - | - | - | - |
| Number of shares created by the capital increase of 14 May 2009 | - | - | - | - | - |
| Number of bonus shares granted on 18 November 2009 (dividend rights from 1 July 2009) | - | - | - | - | - |
| Operating results | | | | | |
| Sales (excluding taxes and duties) | 994,247 | 1,457,195 | 699,007 | 72,349,685 | 137,322,737 |
| Profit before taxes, amortisation, depreciation and allowances to provisions | (29,548,724) | (6,575,949) | 343,291,521 | 1,564,703,879 | 547,695,859 |
| Corporate income tax | 152,497,031 | 299,024,699 | 167,807,564 | 143,419,324 | 160,415,191 |
| Profit after taxes, amortisation, depreciation and allowances to provisions | 51,414,891 | 380,968,585 | 462,677,928 | 1,614,768,789 | 764,078,429 |
| Dividends distributed (1) | 415,866,359 | 431,763,486 | 432,824,096 | 474,999,305 | - |
| Earnings per share | | | | | |
| Profit after taxes, but before amortisation, depreciation and allowances to provisions | 0.46 | 1.1 | 1.93 | 6.44 | 2.67 |
| Profit after taxes, amortisation, depreciation and allowances to provisions | 0.19 | 1.44 | 1.74 | 6.08 | 2.88 |
| Dividend paid per share (1) | 1.58 | 1.64 | 1.63 | 1.80 | - |
| Personnel | | | | | |
| Number of employees | 198 | 327 | 349 | 362 | 373 |
| Total payroll | 30,118,294 | 50,668,738 | 53,399,561 | 51,445,974 | 49,175,332 |
| Employee-related benefits paid during the year | 20,388,936 | 28,795,172 | 27,819,911 | 29,223,152 | 25,196,150 |

(1) The amount of dividends for 2016 will be known with certainty after the Shareholders' Meeting of 17 November 2016 – Dividends relating to the financial year from 1 July 2015 to 30 June 2016.

Dividends distributed over the last five financial years

| In euros Year | Payment date | Net amount | Total dividend for the year |
|------------------|----------------|------------|--------------------------------|
| 2011/12 | 04.07.2012 | 0.72 | - |
| | 19.11.2012 | 0.86 | 1.58 |
| 2012/13 | 04.07.2013 | 0.79 | - |
| | 06.11.2013 | 0.85 | 1.64 |
| 2013/14 | 08.07.2014 | 0.82 | - |
| | 17.11.2014 | 0.82 | 1.64 |
| 2014/15 | 08.07.2015 | 0.82 | - |
| | 18.11.2015 | 0.98 | 1.80 |
| 2015/16 | 08.07.2016 (1) | 0.90 | - |

(1) An interim dividend in respect of 2015/16 was paid on 8 July 2016. The balance will be decided by the Shareholders' Meeting of 17 November 2016 called to approve the financial statements for the year ended 30 June 2016.

Inventory of marketable securities

| In euros French investments with a net carrying amount in excess of €100,000 | Number of shares held | Net carrying amount |
|---|--------------------------|------------------------|
| Lina 3 | 61,209,716 | 11,690,953,301 |
| Lina 5 | 306,400 | 30,630,500 |
| Pernod SA | 2,580,000 | 94,940,750 |
| Pernod Ricard Asia SAS | 2,785,000 | 42,457,051 |
| Pernod Ricard Central and South America SAS | 386,650 | 123,860,000 |
| Pernod Ricard Europe Middle Africa SAS | 1,000,000 | 36,407,284 |
| Pernod Ricard Finance SA | 29,000,000 | 238,680,987 |
| Pernod Ricard North America SAS | 4,377,500 | 126,734,557 |
| Ricard SA | 1,750,000 | 67,227,093 |
| Sopebsa | 232,000 | 769,769 |
| Résidence de Cavalière | 205,950 | 1,050,350 |
| Lina 19 | 10,100 | 1,143,338 |
| SUBTOTAL | 103,843,316 | 12,454,854,980 |
| Other shareholdings in French companies | 16,816 | 360,105 |
| Investments in unlisted foreign companies | 25,705,455 | 356,937,573 |
| TOTAL MARKETABLE SECURITIES AT 30.06.2016 | 129,565,587 | 12,812,152,658 |