

Appendices HY1 2007/08 (*)

Net sales split as at 31 december 2007 (€ millions)

	HY1 2006/07		HY1 2007/08		Variation		Organic Growth		Group Structure		Forex impact	
Wines & Spirits France	368	10%	396	11%	28	8%	29	8%	(0)	0%	0	0%
Wines & Spirits Europe excl. France	1 175	34%	1 262	34%	87	7%	105	9%	(9)	-1%	(9)	-1%
Wines & Spirits Americas	984	28%	970	26%	(14)	-1%	91	10%	(45)	-5%	(61)	-6%
Wines & Spirits Asia / Rest of the World	980	28%	1 085	29%	105	11%	123	13%	0	0%	(18)	-2%
Wines & Spirits World	3 507	100%	3 713	100%	206	6%	348	10%	(54)	-2%	(88)	-3%

	Q2 2006/07		Q2 2007/08		Variation		Organic Growth		Group Structure		Forex impact	
Wines & Spirits France	218	11%	239	11%	21	10%	21	10%	(0)	0%	0	0%
Wines & Spirits Europe excl. France	716	35%	753	35%	37	5%	49	7%	(4)	-1%	(8)	-1%
Wines & Spirits Americas	579	28%	578	27%	(2)	0%	49	9%	(14)	-2%	(36)	-6%
Wines & Spirits Asia / Rest of the World	537	26%	586	27%	50	9%	65	12%	0	0%	(15)	-3%
Wines & Spirits World	2 051	100%	2 157	100%	106	5%	184	9%	(19)	-1%	(60)	-3%

Volume and organic growth of strategic brands

HY1 2007/08	Volumes change	Net Sales organic growth
Chivas Regal	13%	16%
Ballantine's	8%	12%
Ricard	2%	3%
Martell	6%	27%
Malibu	6%	13%
Kahlua	-3%	-1%
Jameson	16%	23%
Beefeater	2%	4%
Stolichnaya	7%	11%
Havana Club	14%	16%
The Glenlivet	15%	18%
Jacob's Creek	9%	10%
Mumm	11%	17%
Perrier Jouët	2%	7%
Montana	-5%	6%
15 Strategic Brands	7%	13%

(*) period from 1st July 2007 to 31st december 2007

Forex impact

		Forex impact (€ millions)	% of total impact
US Dollar	USD	(63,7)	72,5%
Korean Won	KRW	(12,5)	14,2%
Mexican Peso	MXN	(8,9)	10,1%
Chinese Yuan	CNY	(7,5)	8,5%
British Pound	GBP	(6,7)	7,7%
Japanese Yen	JPY	(3,8)	4,3%
Argentinian Peso	ARS	(3,5)	4,0%
Thai Baht	THB	7,5	-8,5%
Venezuelan Bolivar	VEB	4,4	-5,0%
Australian Dollar	AUD	4,4	-5,0%
Brasilian Real	BRL	4,3	-4,9%
Indian Rupee	INR	3,9	-4,4%
NZ Dollar	NZD	3,5	-4,0%
Other		(9,4)	
Total		(87,9)	100%

Group structure

	€ millions
Disposal Seagram Coolers & Smooth USA	(10,2)
End of Copacking Agreement Fortune Brands	(12,7)
Disposal LDI USA	(13,2)
Disposal Rich & Rare	(15,5)
Others	(2,5)
Group Structure	(54,0)